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INSIDE:

WEFTEC PRE-SHOW ISSUE, ANNUAL BUYER'S GUIDE









ON THE COVER: Princeton (Texas) Director of Public Works Tommy Mapp stands outside the wastewater utility's newest lift station. The department has successfully worked to expand its infrastructure ahead of a rapidly rising population. (Photography by Olivia Ogren-Hrejsa)



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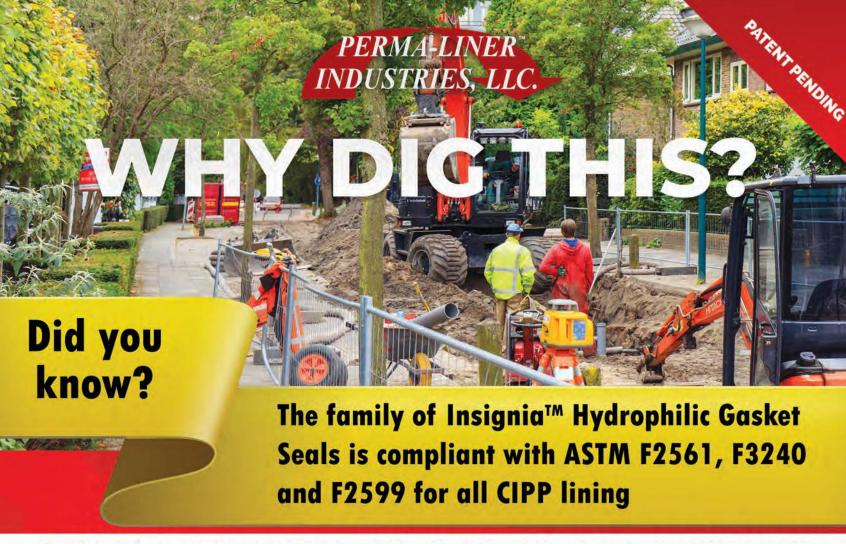
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THE RICH AND THE POOR

Educating your customers about the value of your water resources is the key to your future



FROM THE EDITOR Luke Laggis

he yard on the north side of my house has been a barren stretch of dirt for years. Every spring I loosen the soil and spread enough grass seed to start a sod farm. By mid-July any early promise of green has returned to dusty brown.

My yard seems most adept at producing moss. At this point, I'd be happy if it would fully take over. Nonetheless, I made another attempt to grow some grass this spring.

I scratched up the top layer of soil, being careful not to harm the sparse little islands of growth (mostly weeds) that dot the area. Then I spread a generous amount of seed, worked it into the soil and spread a little more. And then, I watered. I actually timed it pretty well leading into a week of rain, but I took no chances. I still watered every day.

A week later there were signs of life. A week after that, the bright green growth was encouraging. But there were patches of dirt that had clearly rejected the seed. So I repeated the whole process in those areas and kept up my strict watering regimen.

It's been a month and a half now, and from a short distance away it looks like a lush carpet of fresh grass. When you stand in the middle of it, it looks more like a tattered scalp that just got hair plugs. But it's getting thicker and I'm still watering.

If you're still with me, you're probably wondering why I'm going on and on about my lawn. The point isn't that I'm turf-challenged; it's more that I'm water-rich. I think about it every day when I'm turning on the sprinkler.

We run so many stories in this magazine about utilities that are working to conserve water and ensure their supply for the future. It's incredibly important work, especially in areas of the West with growing populations and dwindling supplies. It's a different story here.

I'm lucky enough to live on a beautiful lake in northern Wisconsin. The water level has been steadily climbing higher over the past several years. The neighbor, who's been around a lot longer than me, says it's the highest it's been in at least 60 years. The water pressure from my well has even improved.

Still, as I stand in my lawn, I can't help but think about how much water I'm using for a 20-by-50-foot stretch of grass. Even though it's having no adverse impact, I feel a little guilty. I value the resource, but it's just not at all scarce where I live. And for many, I think, even if they do live in an area where resources are limited, we're so privileged to be able to turn on the faucet anytime we want and have clean, safe water flow out that it just isn't valued as it should be.

That's a battle you face, and education is your best weapon. Regardless of whether you're rich or poor in resources, teaching your customers to value those resources and treat them with respect is the key to a sustainable future.

Enjoy this month's issue. ◆

Comments on this column or about any article in this publication may be directed to editor Luke Laggis, 800-257-7222; editor@mswmag.com.



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— American Society of Civil Engineers to Grade Stormwater for First Time mswmag.com/featured

EQUIPMENT REPLACEMENT **Standardize** Your Approach

There are a few different ways to go about determining when a piece of equipment needs to be replaced. It doesn't have to be rocket science, but it does have to be based on some hard data. Mike Vorster, owner of C.E.M.P. Central Inc., says that once you understand which metrics you want to evaluate, there are some relatively simple tools that can guide the decision-making process. mswmag.com/featured



INTO THE FIRE **Losing Large Ratepayers**

Things were looking great for the Three Lakes (Wisconsin) Sanitary District (TLSD) after it was approved for a federal program that allowed it to do \$4 million in upgrades for only \$1.6 million in fully subsidized loans. But that good feeling wouldn't last, as only a few years into its 20-year loan repayment plan, the district lost two of its largest commercial ratepayers to fire. Read about small-town

> wastewater woes in this online exclusive article. mswmag.com/featured



(IPP JOBS **Choose the Right Resin**

If you've ever installed a liner only to see it melt, sag and plug the sewer pipe you lined, this online article about choosing the correct resin is for you. The article explores the differences in resin formulations and why some have high heat deflection temperatures (HDT) and others don't. mswmag.com/featured



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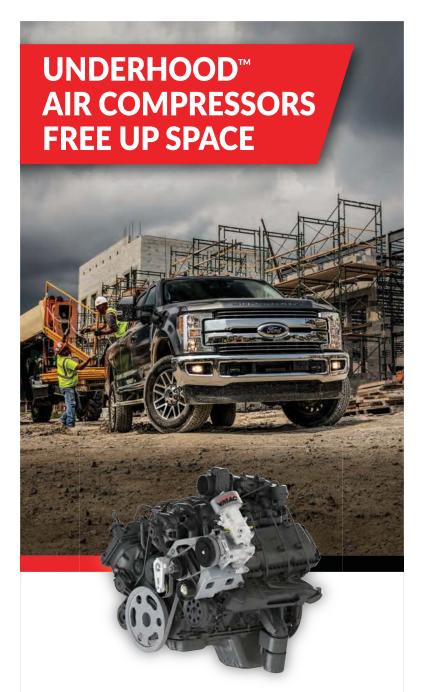
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GROWTH OF A SYSTEM

Small Texas community's collections system expansion stays ahead of rapidly rising population

By Erik Gunn

o say that Princeton, Texas, is growing is something of an understatement.

The city's population is on track to top 16,500 people by 2020 — 2 1/2 times the 2010 census count of 6,800. And the trend shows no sign of ending soon.

Princeton's population explosion has been putting pressure on the community's infrastructure and its utilities. Nowhere is that more evident than in the city's Sewer Division.

And the city has stepped up to the challenge, says Tommy Mapp, Public Works director. Princeton is undertaking a long-term plan to replace old lines while it also installs new lines to meet the continued expansion. It has shifted from reactive maintenance to a new preventive maintenance schedule. And it's preparing to implement a new asset management program next year.

Instituting CMOM

Princeton is located in north-central Texas about 33 miles northeast of Dallas. The community's growth has been driven largely by an influx of new residents, many of them commuters working in Dallas and other nearby communities. In

Princeton (Texas) wastewater crew lead Leston Dhane watches the monitor on a PipeHunter inspection camera during a residential sewer lateral inspection. The department offers this service free to Princeton residents. (Photography by Olivia Ogren-Hrejsa)



The city of Princeton is booming. Many new subdivisions, including the Timineri subdivision where the utility's newest lift station is located, are under construction in the town.

addition, commercial growth to serve the burgeoning market has added to the expanded population, Mapp says.

Princeton doesn't treat its own wastewater but instead conveys it via a lift station to the North Texas Municipal Water District, which supplies



Wastewater technician Bryce Skotnicki (left) and crew lead Leston Dhane log the condition and cleanliness of a sewer main prior to cleaning. This is the department's policy every time a manhole cover is opened.

water and also provides wastewater treatment to several cities in the region. The lift station currently has a capacity of 4 mgd but is undergoing an expansion that will initially double its capacity, with room to grow in the future.

Several years ago, the U.S. Environmental Protection Agency inspected the municipal water district, then followed up with inspections of the individual member municipalities' operations. One result was an administrative order requiring several cities, including Princeton, to establish capacity, management, operation and maintenance programs.

Scheduled maintenance

Princeton's city management and Public

Works engineers responded with a plan for inspecting the system.

"That also changed the way we focused our efforts in preventive maintenance," Mapp says. Princeton officials carved the city into four quadrants and divided in two the quadrant with the heaviest concentration of lines and other infrastructure — creating a total of five sectors. Then it put the inspection and cleaning on a five-year cycle, working through one sector — 20% of the system — per year.

"If we have a problem area, we can put it on a monthly or weekly cleaning schedule, depending on what the issue is, until we get the pipe replaced."

The department also instituted a five-year capital improvement project plan. "Every year

we reevaluate and reassess which portions of that CIP project are the highest priority," Mapp says. "Things can change from year to year so that something we were going to do in year five is all of a sudden something we're going to have to do in year one."

When more immediate problems arise, the city's response "really depends on the severity of the issue," he adds. Some can be prioritized into the regular five-year plan, he explains. "But if an emergency comes up — a collapsed sewer main or something like that — we have funds set aside for emergency repairs."

Except for regular flow studies on the system, which are conducted by an outside contractor, the inspection and maintenance program is largely handled in-house. Princeton has acquired two cameras: a push camera from PipeHunter and a Prowler tractor camera from UEMSI/HTV. The sewer division's three crew members conduct the camera inspections between their normal service assignments.

Focusing on inflow and infiltration

The oldest portion of the wastewater collections system dates back to the early 1940s and was built with clay tile pipe. Where the system is growing to accommodate new construction, PVC is being used.

PROFILE:

City of Princeton, Texas, Sewer Division

CUSTOMERS:

4,800 wastewater connections; estimated city population of 12,822 (2018)

SERVICE AREA:

City limits of Princeton; also provides service to nearby city of Lowry Crossing and to Collin County Municipal Utility District No. 2

INFRASTRUCTURE:

64.4 miles of gravity mains; 1.8 miles <u>of force main</u>

TREATMENT CAPACITY:

Wastewater is conveyed to the North Texas Municipal Water District for treatment via a 4 mgd lift station owned by the North Texas district. The station is being upgraded to 8 mgd, expandable to 12 mgd when needed.

EMPLOYEES:

3 (Sewer Division)

OPERATING BUDGET:

Fiscal year 2018-19: \$1,579,978; fiscal year 2019-20 (proposed): \$1,746,143

WEBSITE:

www.princetontx.gov/departments/public-works/sewer-division



Bryce Skotnicki (left) and Leston Dhane clean a sewer main using a PipeHunter combination truck.



The Princeton wastewater crew includes (from left) crew lead Leston Dhane, Director of Public Works Tommy Mapp and Public Works Superintendent Preston Jones.

So far, the city has not tried any trenchless repairs, although it is studying the possibility. But because the old lines are mainly getting upsized when they're replaced, neither pipe bursting nor lining would be satisfactory, Mapp says. "It's usually cheaper to just go ahead and replace them with the larger pipe to accommodate future growth that we're going to have anyway than it is to have to replace it twice."

In the process of rethinking its approach to inspection and maintenance, Princeton also became more systematic in its approach to I&I.

The city has two kinds of I&I problems, Mapp says.

Some of them are in the clay tile pipe serving older residential portions of the city, including some mobile home parks. About 25% of the clay tile has been replaced with larger PVC pipe so far; the city's long-range plans call for replacing all of the clay eventually.

But the other I&I problem has been cropping up in new construction.

As new residential areas are developed, water and wastewater utilities go in first, he explains. Subsequently, electrical, telephone and natural gas service are put in, and that's where the trouble has occurred.

Installers of the other services had been breaking off sewer clean-outs by accident while doing their work, Mapp says. "Those clean-outs became a source of I&I."

To resolve the broken clean-out problem, "We really have to stay on top of the developers," he adds. "As soon as we notice one is broken or damaged, we repair it."

Beyond that, the city has implemented a new procedure for additional - and immediate inspections: first after the city sewer and water utilities are installed and then after the other services are installed. "That way we can hold accountable those who have caused the damages."

Keeping pace

Princeton recently contracted to implement the Incode asset management platform from Tyler Technologies, with the enterprise system expected to go online sometime next year, Mapp says. The platform includes integration with the city's GIS maps.

"That's really going to help us utilize the employees' time more efficiently out in the field," he points out. Among other things, the system will allow the utility to assign new service orders to employees when they're still out in the field on an earlier job, enabling them to go straight to the next order rather than driving back to the office and then driving back out again.

Another feature will allow city residents to report Public Works problems of any kind - not just the wastewater collections system - using their smartphone.

"The software also includes a preventive maintenance schedule, so like for our lift station, we can say every three months to go out and replace the oil in the pumps and it will automatically generate a service order to the department."

Future growth remains "kind of tricky to calculate," Mapp says. A 20-year outlook forecasts

GETTING THROUGH THE FOG

Like many municipal sewer utilities, the city of Princeton, Texas, continues to struggle with FOG — fats, oils and grease.

And as in many locations, the culprit is in part the local restaurant industry, where grease traps left unattended can result in the buildup of FOG in sewer pipes.

But Princeton doesn't just target restaurants. The city is also working to enlist homeowners to help combat their own contribution to the FOG mess.

The Princeton Public Works Department includes an environmental education coordinator whose job is to help the public understand not just that problem, but others such as inflow and infiltration as well, says Tommy Mapp, the department's director.

The city employs a variety of channels, including bill stuffers, classes and social media to get the word out. A mock-up of a grease-clogged pipe to show the public exactly what FOG does is another tool, Mapp says.

Classes on FOG convey the message: Don't let FOG go down the drain. Wipe out pans with paper towels, and filter cooking oil to reuse it if you can.

The Public Works Department — which is also responsible for solid waste collection working with a private contractor — has established a drop-off point at its offices where consumers can leave their accumulated grease. Residents can also call for pickup, Mapp says.

So far, the classes have mostly drawn residents, rather than restaurant owners and other operators of businesses that tend to generate FOG problems.

"So we're going to try to alter the way we communicate with those businesses," Mapp says — perhaps with on-site training at restaurants to persuade the operators to take a more proactive approach to the problem and maintain their grease traps regularly, "and not just when they have to."

13.6% annual growth for Princeton, "and last year we grew 30%," he observes.

But for now, the sewer division has managed to keep pace with the growth, and Mapp doesn't seem worried that it will get too far ahead of the operation.

Along the way, the entire department has worked to improve its reputation in customer service.

Princeton did that "through coaching on our side and really encouraging our employees," Mapp says. Special training classes have helped department employees understand the importance of good customer service.

"It's a slow process," Mapp says. "But it's working." ♦

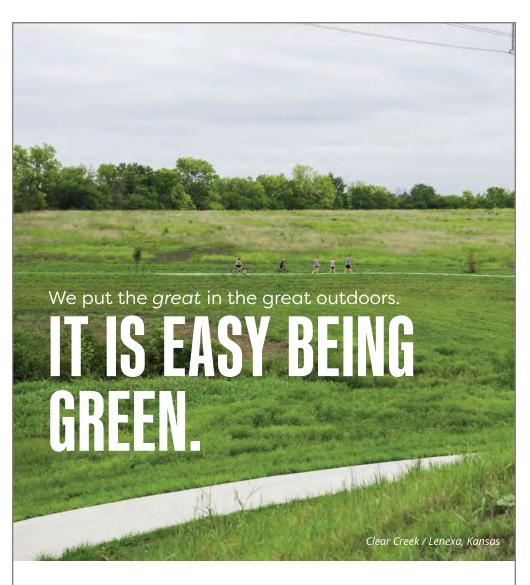
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LEARN TO SPEAK UP

Honestly and respectfully disagreeing with managers trumps the sound of silence

By Ken Wysocky

ideas for this regular column, designed to help municipal and utility managers deal with day-today people issues like motivation, team building, recognition and interpersonal relationships. Feel free to share your secrets for building and maintaining a cohesive, productive team. Or ask a question about a specific issue on which you would like advice. Call editor Luke Laggis at 800-257-7222, or email editor@mswmag.com.

We invite readers to offer

o you're in a meeting and your boss tasks you and your team with a major project — and a totally unrealistic timeline. Should you suffer in silence and resign yourself to failure before the endeavor even gets off the ground? Or should you speak up and tell him or her it's tantamount to mission impossible, then wait for the inevitable recriminations — perhaps even lose your job?

"Managers and other company leaders need to do their part to create an atmosphere where they invite people to ask questions — challenge assumptions and perspectives."

Justin Hale

Actually, there's a third option that involves a more middle-of-theroad approach that actually might garner some respect from your boss instead of a demotion or a pink slip. And like so many things in life, success depends on how carefully you frame your concerns, says Justin Hale, employee-development consultant.

But before we delve into strategies, consider that most employees overplay the risk of managerial recriminations, says Hale, a master trainer and speaker at VitalSmarts (www.vitalsmarts.com), a leadership-training company based in Provo, Utah. And while it's tempting to follow our natural instincts to avoid conflict, it also behooves employees to assess the risks of remaining silent.

"We typically overestimate the short-term cost of speaking up and don't calculate at all the long-term consequences of *not* speaking up," he asserts. "Whatever you're permitting, you're promoting: You're sending a message to your leaders that they can give you impossible deadlines and impose impossible workloads on your staff, which in turn promotes turnover and crushes morale."

Common problem

Moreover, realize that you're not alone in your

reticence to speak out. "It happens all the time," Hale says. "I think that across many industries, how to speak truth to power definitely is one of the five most common conversations people struggle to hold.

"And it doesn't help that we often see other people fail at these conversations so all we have to go on are bad models for how to handle them," he adds. "That just perpetuates a belief that those kinds of conversations can't be held. Or that we shouldn't even try because the likelihood of success is low."

A study performed by VitalSmarts, called Silence Fails, backs up Hale's assertion. The study showed that only 14% of roughly 1,000 employees surveyed at a wide variety of companies spoke up and felt skilled at doing so when confronted with unrealistic project expectations. "We found a pervasive and persistent problem of silence," he says.

Another interesting factor: When presented with hypothetical situations, most employees overestimate how they'd react. "They see themselves as truth-bearers, but most fail to act when they actually face that kind of situation," he notes.

Ingrained behavioral patterns

Why does this happen so often? Hale says part of it is societal programming that begins in childhood, when we're repeatedly told that if we have nothing nice to say, we shouldn't say anything at all. Or that we shouldn't hurt peoples' feelings. Or that disagreeing with colleagues or superiors make us less of a team player.

"It's not like all of that just goes away," Hale points out. "We call it the fool's choice, in which we foolishly convince ourselves that it's an either/or situation — either be nice (silent) or speak out forcibly and be reprimanded. Then we feel like martyrs and think, 'I knew that would happen if I spoke the truth."

Furthermore, many organizations perpetuate this code of silence by creating company cultures that discourage healthy debate, new perspectives and innovations. "Managers and other company leaders need to do their part to create an atmosphere where they invite people to ask questions - challenge assumptions and perspectives," Hale explains.



In fact, sometimes it's better for managers to not even share their views when proposing a project or initiative because employees tend to take the path of least resistance and agree with the managers' perspectives. In behavioral psychology, Hale says, the concept is known as anchoring, because the manager's opinion "anchors" the ensuing discussion, which in turns limits employees' willingness to share divergent ideas.

Breaking the silence

So what's the best way to go about disagreeing with a superior? First of all, don't buy into the fool's choice. "It's just not true that you have to choose between being honest and being respectful (silent)," Hale emphasizes. "There's a place where you can be both."

It's important to first establish a psychological safety zone by telling the manager that you care about the project or initiative as much as they do. "Something along the lines of, 'I want you to know that I want this project to succeed — it's a huge opportunity," Hale suggests.

That helps defuse the defensive reaction that often occurs because a manager misperceives the messenger's intent. Next, ask for permission to express a few concerns.

"It's rare to have a manager who doesn't want to hear any feedback," Hale says. "Instead of telling a manager that they're naïve, tell them you're concerned because, for instance, the last time we tried an initiative like this, it took six months and you now want to do it in three."

It's also critical to stick to just the facts. Most people fail at this because instead of calmly and rationally laying out a case based on just cold, hard data, they blurt out a critique built on biases, opinions and emotional interpretations, he notes.

"As a result, when you speak that truth to power, it's more likely the power will get defensive," Hale says.

After expressing your concerns, be open to any ensuing dialogue — engage in a reasoned discussion about timelines, budgets and employee resources required to accomplish the proposed initiative. And realize that, ultimately, it's the manager's decision, not yours.

Also, don't wait too long to voice concerns, as you don't want a manager to ask why you didn't speak up sooner, Hale adds.

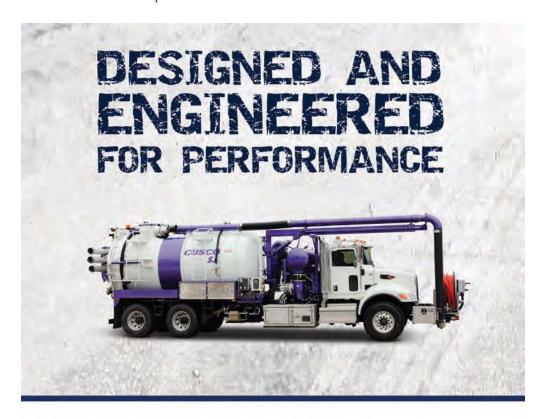
The best policy

Hale cautions against being "brutally honest," pointing out that there's nothing in the definition of "honest" that involves brutality. "When people say they want to be brutally honest, they're usually more intent on being brutal than honest," he says.

"Honesty is about clarity and specificity — legit-

imate sharing of facts," he concludes. "Always be as honest as you can, as long as you're sharing just facts."

The onus is also on managers to encourage healthy dissent. Hale says that teams and individuals who work in a culture of candor and transparency outperform their peers. And when people feel heard, they're also more likely to stay on the job, too. So learn how to speak up and voice truth to power. It's much better than the sound of silence. \(\infty\)



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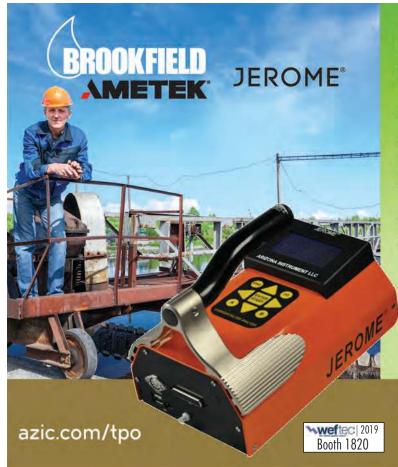


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sk about the source of the water delivered by the Berlin (Connecticut) Water Control Commission and the answer you get might be summarized by the classic option found on a multiple choice exam: D) All of the above.

With 2,700 of its own customers as well as another 1,000 customers in the Worthington Fire District, the BWCC operates a system that relies upon its own wellfield as well as pretreated water from several neighbors that draw water from reservoirs and aquifers in a closely managed network that bridges municipal and service area boundaries in southern Connecticut.

Ray Jarema, water control manager at the BWCC, says the two active wells in the town's Elton wellfield could meet nearly all of the daily demands of the system's customers, but the water utility instead purchases close to half of its water from two neighboring systems in order to better manage its resources.

Multiple sources

In 2018, BWCC produced about 57% (approximately 203.7 million gallons) of its water while purchasing about 39% from the New Britain Water Department and 4% from the Cromwell Fire District. The BWCC also has a connection with the Metropolitan District Commission, a regional utility providing water and wastewater services for more than a dozen cities and towns in the Hartford area.

And while the Metropolitan District Commission brings a large part of the Hartford region under one umbrella for water and sewer services, in the town of Berlin the BWCC is just one of three agencies serving the public. In addition to his own employer, Jarema says, there are two fire districts that have historically served as the water suppliers for parts of the town.

"Worthington and Kensington are fiercely independent," Jarema says. Although they were originally formed to organize fire protection services in rural Connecticut, over the years many fire districts were granted legislative franchises to operate utility systems, as well. Today, Worthington contracts with BWCC to handle all of its water supply needs and Kensington contracts directly with New Britain.

The BWCC looks to its larger neighbors to contract the production of a large share of its water, with the New Britain water coming from a reservoir and treatment plant on the border between the two towns that are considered outlying suburbs of Hartford.

On top of that, BWCC is in the process of

"We had a perfect blend. Qualitywise it was coming out the way I wanted it."

Ray Jarema

establishing a potential physical connection with the Meriden Water Division to the south. Jarema says this arrangement is being considered with an eye to the future as denser development moves toward the Berlin area.

In addition to serving the water needs of a large part of the town of Berlin, the BWCC also provides wastewater collection services for the entire town. Although many property owners still use onsite septic systems for their wastewater, Jarema's department oversees 37 miles of sewer lines and 10 pumping stations that collect approximately 1 billion gallons of wastewater per year and delivers it to the Mattabassett District Water Pollution Control Facility. That treatment plant processes wastewater from New Britain, Berlin, Cromwell, Middletown, Newington, Rocky Hill and Farmington before discharging treated effluent into the Connecticut River.

The BWCC system

For its water customers, the BWCC currently has two pumps in use as well as chlorination and fluoridation equipment at the wellfield, 47 miles of water mains and a 2 million-gallon storage tank.

(continued)

PROFILE: Berlin (Connecticut) Water Control Commission

CUSTOMERS:

2,700 in district, 1,000 in neighboring district

WATER SOURCES:

Two wells owned by BWCC, treated with fluoridation and chlorination at wellfield

SUPPLEMENTAL WATER:

Wholesale supplies from two neighboring utilities, backup connections with two more

WATERLINES MAINTAINED: 47 miles

STORAGE:

One 2 million-gallon storage tank

The commission's own production comes from two gravel-packed wells each rated at 350 gpm but operating at levels below that rate. "We can produce up to 1 mgd if we want to," Jarema says. "But we generally run lower than that."

Elton Well No. 2A is 95 feet and went into service in 1996. It was rehabilitated and resurged in 2017. Elton Well No. 1B replaced Well No. 1A in 2017. Although the BWCC had some concerns about the contamination of its groundwater in the 1970s, it was able to manage the situation and continues to do so now.

Early in the use of the Elton wellfield, tests came back showing one well contaminated with trichloroethylene. Jarema says that because the contamination was found in just one of two wells and because the levels of the chemical have steadily decreased, "We know it was a one-shot contamination."

He says the trichloroethylene levels have always tested lower than the limits set by state and federal regulators. Even though he has managed BWCC for five years, Jarema is fully aware of the utility's track record on managing the situation because for much of his 40-year career with the state, he was the chief engineer of the drinking water division of the Connecticut Department of Health.

In 2017, when BWCC replaced one well and resurged another, Jarema says he and his staff watched closely to make sure tests didn't show any new problems. Before the updates, he says, "We had a perfect blend (between the new wells



Superintendent Wayne Bugay (left) and Mike Perzanowski check the operation of Elton Well 2A, consisting of a US Motors and Crane Pump system. This is the utility's largest well, producing approximately 350 gpm.

and the purchased water). Qualitywise it was coming out the way I wanted it."

After the wells went back online in 2017, the test results were even better. "We had been well below standards, but coming out of the Health Department, I thought it was better to get it down to nondetect," Jarema says. "The two wells are

always used together, and the resultant blend is nondetectable, our goal."

And that is where the numbers now stand, with trichloroethylene readings averaging 0.0009 mg/L, far below the Environmental Protection Agency standard of 0.005 mg/L.

Benefits of blending

In addition to blending the well water, Jarema says the careful blending of that water with the treated water purchased from other systems gives BWCC customers the best possible combination of quality and costs. He says the approach also helps the town in its long-term planning because it makes use of the most accessible water supplies while giving the system the capacity to accommodate growing demand as more people build homes in the semirural areas of town.

Adding the new connections with the Metropolitan District Commission and Meriden Water Department gives the BWCC a buffer against any potential future setbacks with its own groundwater supplies. If the town's aquifer were to be somehow tainted by chemicals or other pollutants, the new connections will give Jarema the ability to quickly secure bulk water supplies and maintain service to BWCC customers without interruption.

The backup connections can also be important when production slows in either of the BWCC wells due to siltation in the gravel pack that holds back the fine sand and silt that might denigrate

(continued)

A new Generac generator is placed on its pad at the Elton Road wellfield, assuring continued operation during power losses.





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water quality. Jarema says that when flows do slow on a commission well, his crew is often able to restore production by resurging that well with reverse pressure. But after several such procedures, the renewed flow rates are no longer sufficient and the commission then drills a new well. Because of the permitting, labor and testing required to establish a new well, BWCC's production capacity can fall off for months, making the interconnectivity with other water utilities an important asset.

To operate both the water system and the collections system, Jarema has a staff of four full-time operators. He says all of the operators have dual state certification in both water treatment and water distribution, affording him the maximum flexibility in assigning staff as needs arise. •

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A ROOKIE ONCE MORE

Just a glance at Ray Jarema's resume will tell you that he is a longtime professional in the drinking water industry, but in some ways the water production manager at the Berlin (Connecticut) Water Control Commission is a rookie learning a new role on the job.

Jarema was a state regulator for 40 years, serving as the chief engineer of the drinking water division at the Connecticut Department of Health. It was his job to oversee testing and regulation of water utilities throughout the state, including the water system located just 2 miles from his home.

After retiring from the state, Jarema planned to launch a consulting firm before he learned the BWCC was seeking a new manager. He applied for the job and was hired five years ago on a half-time basis. Jarema says he was confident about taking the new job because "I regulated this utility for years."

Although he is pleased with the transition to his new role, Jarema says it has been challenging because he not only has to keep an eye on water quality, but on many other issues from pipeline maintenance, equipment

purchases and personnel to long-term planning. "It's very hands-on. It's operational, but it's also financial."

Now when a problem arises, the civil engineer has to consider a number of concerns including the oversight of the eight-member board that governs the utility. He needs to be ready to answer board members' concerns, explain his decisions and help them steer the future of the town's water supply. He also needs to be able to operate the utility under a budget approved by the board.

Even when wells are flowing as expected, water quality is high, and the distribution system is functioning well, Jarema has learned that he needs to keep an eye on things in order to keep the system on an even keel. He spends much of his time planning for new connections, the relining of aging waterlines, replacing key mechanical equipment, and the operation of the commission's sewage collections system, which also falls under his purview.



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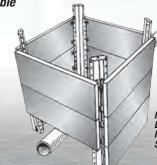
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THE BENEFITS OF REMOTE DISCONNECT METERING

Greater control of your water connections builds safety, security and efficiency

By Thomas Butler

Remote disconnect meters have been used in the electric metering industry for at least 15 years. Early adoption of advanced meter infrastructure and the convenience of endless, on-demand electricity made remote disconnect technology an easy choice for implementation in electric utilities.

But despite sharing the same needs as electric utilities and many additional drivers for adoption, water utilities had to wait for the technology to catch up to their market segment. The technological challenge for water was very clear: lack of constant power.

To implement remote disconnect meters for water, utilities require on-demand, two-way communications to the meter, as well as technology capable of working in a water meter setting for 20 years. Both requirements need efficient use of batteries and robust, long-range communications technologies.



In 2009, Mueller Systems released a true twoway AMI system for water: the Mi.Net network. Unlike other AMI systems at the time, it provided

on-demand access for full command and control of meters and sensors. Previous networks were essentially only "two-way" in the sense that every meter in the system could maintain time synchronization. However, these networks could not guarantee on-demand, two-way access to every meter around the clock. The Mi.Net network was engineered for ondemand command and requests of each individual meter, which is key for remote connect/disconnect. Much of the value of

remote disconnect metering is lost

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if you cannot ensure valve closures or openings within seconds of the request being made.

While true two-way communication is critical for remote disconnect technology, reliable long-term operational life is key to the meters.

Mueller Systems designed the 420 RDM (remote disconnect meter) to utilize a proven positive displacement metering technology using a 20-year battery and a nutating disc measurement chamber along with a pilot/diaphragm valve, all within the traditional American Water Works Association 7.5-inch lay length for 5/8-inch and 5/8-by-3/4-inch water meters. This design allows for easy installation with no plumbing alterations or meter box changes. Design engineers performed an intensive search of all valve technologies including ball, gate and butterfly valves. Given the primary requirements of reliable service and long battery life, a pilot/diaphragm valve was selected as the best choice for a remote disconnect meter since it is far more efficient and robust than any other available valve configuration. This design has been tested and proven reliable for decades in irrigation system applications.

The pilot-operated diaphragm valve utilizes system water pressure to allow or stop the flow of water in the meter. When the valve is commanded to actuate, a small solenoid plunger moves, using a tiny amount of mechanical energy, to create a pressure differential by closing or opening the pilot path. This movement either builds or relieves pressure on top of the diaphragm, causing it to open or close the flow of water. The nature of this design offers two huge advantages over other valves: (1) low power requirements and (2) a robust design, making the 420 RDM a true on/off valve.

Full disconnect

Early in the development process of the 420 RDM, Mueller Systems offered a "life-sustaining flow" option. It was thought that utilities would desire a valve "state" that provided a small flow of water in the event of an emergency. Utilities rejected this design for a multitude of reasons and made two strong points:

- Utilities' current business processes involve total disconnection of service (as has been the case for decades), and the move from total to partial disconnection (i.e., life-sustaining flow) creates additional headaches and potential liabilities for the utility.
- 2. The low flow of 1/4 gpm to 2 gpm still allows customers to use water (continued)



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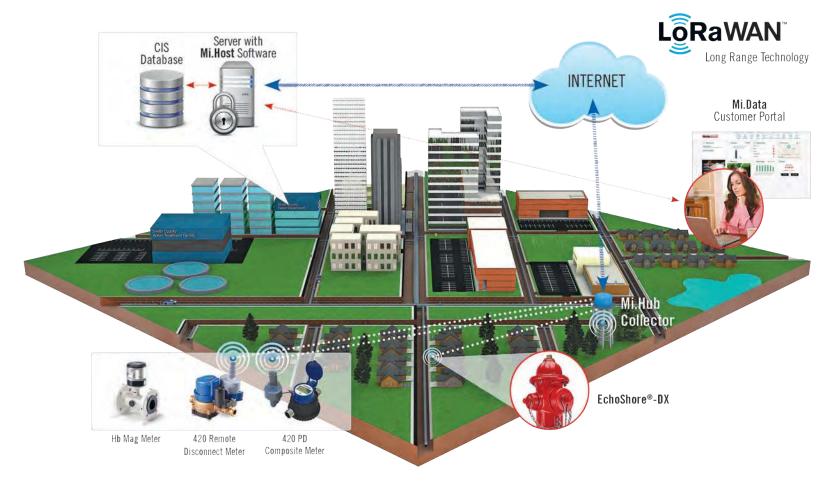




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at a level that doesn't give them a strong impetus to pay their bills. For instance, the average low-flow showerhead uses less than 2 gpm, meaning customers on a "trickle" state could still take showers and flush toilets. This could result in an increase in customer debt, the very situation they were hoping to avoid.

By completely disconnecting service, utilities can maintain their current business processes and provide the necessary motivation for delinquent accounts while gaining the efficiencies desired from a remote service disconnect or reconnect.

Based on feedback from utilities that have deployed remote disconnect meters, Mueller Systems developed an improved strategy for situations where customers need access to water to avoid loss of life or negative media called "compassionate scheduling." Thanks to a valve design that requires little power to operate, the 420 RDM meter allows utilities to schedule water service to come on for only a specific time during the day. Utilities can turn water on or off as they desire or schedule certain time periods automatically. For example, utilities can provide water to a customer who has special needs while still providing the necessary motivation for payment, as well as limiting the amount of debt customers can ring up while "disconnected."

Reduced callouts

The most obvious use of remote disconnect technology is to shut off and restore water service to customers for nonpayment. For decades, nonpayment has demanded a lot of resources in terms of utility personnel. Typically, the utility would go through a complete billing cycle, and customers who failed to pay the previous cycle would be notified manually (by mail or phone call) with the utility offering a grace period to allow the customers time to pay. After the grace period expired, the utility would then process numerous cumbersome work orders before sending utility personnel into the field to perform a manual shut-off. Ideally, the customer would soon pay their delinquent bill, prompting the utility to again send out personnel to the customer's home to quickly restore service.

Most important, remote disconnect/reconnect metering technology eliminates the need to send utility personnel into the field to turn service on or off manually. Many utilities disconnect an average of 5% to 10% of their customers each year. For an average utility of 20,000 customers, that amounts to 1,000 to 2,000 callouts per year. With an average callout cost of \$50 to \$75 each, implementing remote disconnect metering can result in significant savings. Reducing callouts also limits situations where utility employees may encounter risks including unsafe plumbing, unruly customers, aggressive pets or dangerous neighborhoods.

Utilizing Mueller Systems Mi.Host software, utilities can schedule bulk shut-offs in a way that is convenient for handling the customer service implications of dealing with nonpayment. It can also quickly reconnect service while the customer is on the phone. The "wake-on-demand" two-way functionality ensures the disconnect/reconnect command gets to the meter immediately, and the command's receipt is immediately verified. The software also features alerts that are specific to the meter such as "flow after disconnect" (to detect the unlikely event of a tamper to bypass the valve) and "high flow following a connect," a handy backup tool to supplement the utility's business standard operating procedures.



Additionally, there are many situations beyond nonpayment where remote disconnect is an ideal addition to the customer service team's toolkit. Another pain point for a utility's customer service is the frequent turnover of customers. The average percentage of households who rent versus own is about 35%, and in some large cities that number is closer to 50%. University towns have high numbers of move ins and move outs, while utilities in the Deep South and Southwest have "snowbird" populations, or Halloween-to-Easter residents. Installing a Mi.Net network and remote disconnect metering helps utilities to eliminate truck rolls in these instances as well.

Customer service is also enhanced through remote disconnect metering. When alarms or alerts appear in Mi.Host — indicating an unexpected excess of flows at certain properties or areas — utility customer service representatives contact customers to determine if the use is valid or possibly the early indication of a leak. This information can be valuable in several scenarios,

such as when vacationing homeowners are unaware a pipe has burst. In this case, the utility can shut off service to save precious water resources, avoid large water bills and minimize property damage.

An additional customer service benefit is protection of the public. With remote disconnect technology, the utility can proactively enforce "Do Not Use" orders during a potential contamination event. For instance, if a backflow event has been detected, the system can quickly disconnect all remote disconnect meters to reduce the chance of injury or death by preventing contaminants from reaching the utility's customers.

With fewer crews and vehicles making routine disconnects and reconnects, utility resources can be redirected elsewhere where maintenance or other work is needed. \spadesuit

About the Author

Thomas Butler is director of business development for Mueller Water Products.

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BUYING A COMBO

Tips and advice for choosing the right truck for your cleaning and maintenance program

By Jared Raney

hen Elizabethton's sewer and water departments in Tennessee merged, they had to decide how to handle a system of mostly 100-year-old vitrified clay sewer. Part of their formula for success was purchasing a carefully spec'd combination jet/vac unit.

"We knew we were going to have to take a new focus on establishing a maintenance schedule and really find out where we were," says Jonathan

Pleasant, construction manager for the water resources department. "Our system is very old, most of it was put in back in the 1920s, and maintenance was not really high priority for a lot of those decades. So we already had an inkling that there were going to be problems."

They made the decision many municipalities across the nation are facing: Do we need a combination truck?

As aging infrastructure continues to deteriorate and federal standards require ever-increasing maintenance and replacement, finding the right truck for your utility's needs becomes more and more essential.

"I was kind of surprised at the number of companies that actually make them, because you'd think that's a pretty specialized piece of equipment," Pleasant says. "Once we got this ball rolling, the truck was a key part of our preventive maintenance — of trying to change the culture of the organization a little bit so that we're not simply taking things as they come, but we're trying to actually lay out a game plan to take them head-on."

Do you need a combo?

The very first question in this conversation is simply do you really need a combo unit? If all you need is a jetter, there's not much point in spending the extra money for the jet/vac option.

There are several things to consider before buying a jet/vac combo truck, the first being whether you need a combo truck or just a jetting unit.



"Do you want to jet your lines just to clean them? Or do you want to jet and be able to vacuum the materials?" asks William Petrole, vice president of sales and marketing for Vacall. "If that's the case, then of course you would need a combination machine truck over just a plain jetter truck.

"How are you going to use it? How do you want to utilize the machine?" Petrole continues. "The combination machines now come with a hydroex-cavating package so you can not only clean sewers with it, but you could also go out and if you had a water main break or if

overloaded for the wheel size," Pleasant says. "So that was a concern. We knew we wanted to address that, and we automatically were thinking about tandems, just to get the extra capacity."

There are a few main factors you will want to decide on in advance:

- Water capacity
- Debris capacity
- Truck size (single axle versus tandem/double)

"We do a lot of potholing for utilities
— gas lines, communication lines, any
time we're doing horizontal directional
boring — so we use it for that, and we
also use it for cleaning out our basins
at the water treatment plants."

Jonathan Pleasant

you wanted to hydroexcavate, you can also use it for hydroexcavating, so that would be a thing to think about. Do you want a single-use truck, or do you want a multiple-use?"

Take a cue from Elizabethton's recent experience: Look at your utility's needs over the life of the truck

"We're looking at things like pipe bursting and sliplining and contracting out different things — but in all that stuff, the Vactor truck is still a key component because you can't even get in there to do any of the inspection work without having cleaned the line first," Pleasant says.

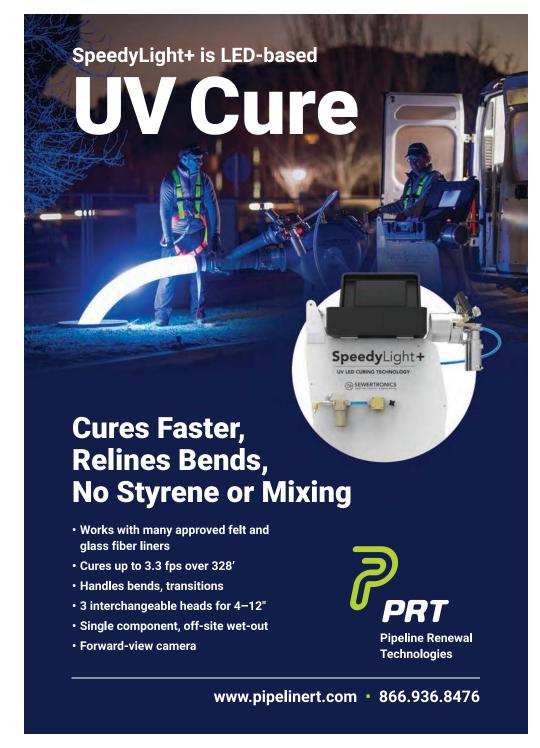
Elizabethton ended up with a 2017 Vactor tandem-axle with 2,000 gallons of water capacity. The hydroexcavation package was one of the first things they looked at when deciding on configuration.

"The hydroexcavating was kind of interesting to us. We wanted to have that extra sprayer on the front and the capacity to do that too, and we do use that a lot," Pleasant says. "We do a lot of potholing for utilities — gas lines, communication lines, any time we're doing horizontal directional boring — so we use it for that, and we also use it for cleaning out our basins at the water treatment plants."

Developing your specs

Before you even start looking at truck makers and field-testing different models, it's good to at least have a general idea of what you're looking for.

"The first and most important concern we had was that with our old truck, when it was fully loaded, when the debris tank was full or when we were hauling a full tank of water, we were actually technically



- Hydroexcavation
- Reel configuration
- Cold-weather package
- · Water recycling.

Once you've hammered out the basics, it will become much simpler to decide on the other myriad features and options available.

Some of the common options are extra hose and specialized nozzles, alternative reel mounts and custom storage. Plus, most manufacturers have pages upon pages of potential options and add-ons.

"We really like the front reel that can extend out and turn sideways, because we knew one of the trade-offs of getting the larger size was that we'd have a bit more limited mobility," Pleasant says. "We've got a lot of small side streets and back roads, small bridges, so we had to take that into consideration. But we kind of offset that I guess with more flexibility on our reel positioning and the length of our hose."



Before you even start looking at truck makers and field-testing different models, it's good to at least have a general idea of what you need. Determining capacity, size, reel configuration and some other factors ahead of time will make the process easier.

In addition to the front-mounted swivel reel, they opted for a 600-foot hose, as well as a set of specialized nozzles.

"We have a lot of offsets — the vitrified clay has settled and shifted — and debris in the bottom of pipes, a lot of sediment buildup and grit," Pleasant says. "So that's why we bought some of the floor-cleaning nozzles, and we also have some serious problems with roots and grease."

Bidding to spec or buying on contract

After you've decided what you want and done your research on models and brands, you have one last choice to make: Bid or contract? There are two ways to buy a combination truck: You can either develop a spec sheet and put out a bid that any manufacturer can submit a proposal for or you can go through one of the many contract organizations on the market.

The obvious benefit of bidding out a truck build is that you can get exactly the features you're looking for. You can do your research, even field-test a variety of models, and then pick and choose your favorite features from each, combining them into the perfect truck for your utility.

You also have the bonus of seeing all the bids laid out in front of you, therefore guaranteeing the lowest price available. With a contract, you're taking someone else's word that it's the lowest option for that configuration. On the other hand, a contract may be sourced from a wider variety of manufacturers than your single bid gets responses from, which could potentially equal a lower price.

"When you buy off of a contract, you're not guaranteed that you're buying the lowest-priced piece of equipment out there," Petrole says. "What you're guaranteed is that you're buying a piece of equipment for a very wellnegotiated price." A major benefit of contracts is simply that the bid process is taken off your plate. The contract group handles all the details, intricacies and hassles. One thing it can't tell you is the cost of ownership — don't forget to take into account the ongoing cost of maintenance and other factors of keeping a truck in-house.

Do your homework

Unless your municipality is very fortunate, you are likely to face this difficult decision. The most important thing is to approach it analytically, and remember there are resources available.

"We called all our surrounding utilities, those with combo trucks, and just made a visit. It was nice how open and welcoming some of them were. I mean, I can't say that'd be the same situation for everywhere," Pleasant says. "Just see what your neighbors have. There's no easier way to go and actually see something in the field or get a feel for something that's been used for a good while. That's probably the easiest thing, and best thing we did, really."

Take the customer service of the manufacturer into account as well: Often a truck is only as good as the support of the designers and repair departments that it is purchased from. Look into warranties, ease of operation, and amount of training and what the manufacturer provides for training. Ask around about the manufacturers' reputations when issues do arise.

"It really all goes hand in hand," Pleasant says. "We had to have a state-of-the-art truck to keep up with the extra emphasis we were putting on sewer maintenance and sewer line washing. There's not really a day that goes by that this truck is not out there in the field being used." •

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THERE'S SAFETY IN SYSTEM KNOWLEDGE

The best way to promote safety is by making sure employees understand the systems they operate

By Jared Raney

very once in a while, you'll hear a story about an operator who has been in the field for 40-plus years, and one thing that crops up time and again in these stories is that the operator really understands the system.

"The more you know about the system, the better you can maintain it and the safer you can be when you do," says Andy Koebel, operations director for Bonita Springs (Florida) Utilities. "There's nothing like getting to know the system as well as you can."

"The more you know about the system, the better you can maintain it and the safer you can be when you do. There's nothing like getting to know the system as well as you can."

Andy Koebel

Knowledge takes time

To some extent, there's no substitute for the slow learning over a long time in the industry.

"My understanding, my level of input and, then by extension, my support for safety has done nothing but grow over my career," says Joe Polowy, distribution operations superintendent for the Anchorage (Alaska) Water and Wastewater Utility.

But there are ways to jump-start the learning process for new employees and encourage continued learning in order for employees to capitalize on their knowledge.

Every system is different, and one way to ensure your employees are learning the necessary information to operate safely is to tailor and customize your safety program to reflect the details of a particular system or part of a system.

"We've written our own training manuals in-house," Polowy says. "One covers the water distribution system; one covers pressure-regulating valves, specifically; and then one covers planning and project review."

Creating system-specific training protocols and trainings also keeps employees thinking about the system. As they digest information from training, they can con-



"When you begin stopping work that affects other work units, or even outside entities, then people are initially very hesitant to that. So you really have to enforce that mentality."

Joe Polowy

nect it to the pieces they are seeing while out in the field, and over time it will lead to an increased affinity for the system.

"If you've been here for 15 years, you might have seen the same safety training 15 times, so we also try to stress that it still has its purpose — you might know it in and out, but by going through it, by repetition, it becomes ingrained and then it becomes habit," Koebel says. "That's why we really strive to continue these programs and get people to understand them thoroughly. Quiz them, test them, continually encourage them to improve, and follow through to make sure they are learning — that they are picking it up and not just going through the motions."

Learning to learn

Perhaps even more important than promoting informational knowledge, however, is cultivating a mindset among employees to learn continuously.

"One thing that I learned over the years was not to memorize any specific treatment process, or pressure zone, or hydraulic management, but instead to focus on learning how to learn," Polowy says. "Our industry is constantly changing, and the industry standard is always updating.

"It starts with the smallest things: bringing up safety concerns in the morning meetings that you might have on jobs happening that day, or even safety remarks in general. And then following through with that," he says. "Once you establish that kind of culture, then it becomes second nature. It's automatically part of your job."

Another way to promote in-depth and continually evolving system knowledge is a regular cleaning, maintenance or flushing program. Rotate newer employees, and before long, they will have seen large portions of the system.

"That flushing cycle is very important for the new guys because they're going out and learning the system that way," says Ryon Kershner, engineering supervisor and safety committee chairman for Roseburg (Oregon) Urban Sanitary Authority. "They're dragging hoses, and they're pulling every manhole. It allows them to get out and understand how each drainage basin works, and that's kind of how the knowledge gets passed down."

The Roseburg authority keeps a three-year flushing schedule.

"They start at the top of the drainage and work their way all the way to the bottom, so over three years, they've probably visited 75% of the manholes that way," Kershner says.

It's also important, in order to take full advantage of a program like this as an educational opportunity, to rotate seasoned employees with inexperienced ones.









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Kershner has found that guys who've been with the system can answer questions that might not even be in the records. When he started, a supervisor of his predated the formation of the Roseburg authority, giving him an insight that no training could have provided as they worked side by side.

"They just have a great understanding of the system. They know every little thing that's happened over the last 30 years," Kershner says. "It's amazing how fast I could learn the system and its little nuances: where potential overflows could be if there was a high rain, or when a situation happens, how do we solve those overflow problems?"

This aspect becomes more key as the industry approaches an expected wave of operator retirements. With so many longtime, knowledgeable employees reaching retirement age, passing on that institutional knowledge should be a priority.

"It's a challenge that we deal with all the time, as some of our people retire. We try to cross-train and get people to work with them on a regular basis, so if there is an employee who's been here for a long time and has a lot of knowledge, we'll rotate our less-experienced employees with them on a regular basis so they get a chance to learn from these employees' knowledge."

As an engineer and supervisor, Kershner also sees the importance from behind a desk. Operators' knowledge of the system helps him plan projects with their safety in mind.

"We listen to those guys. They're in the field, and when something comes to light from those guys, it's an important thing. We look to them for that information and how it's going to be fixed," he says. "As I moved into more of a construction management role, listening to the guys here who are in ditches and understand shoring and the equipment, it's taught me basically everything I know about it. It helps me to watch out for them, watch out for

the new guys when they get here, because now I have that understanding.

"We've had some pretty major rehab projects here over the last few years. And when I oversee other people working in our system, knowing, OK, this is going to be a high-flow time or you have people upstream who could be dumping something — we need to monitor that," Kershner says.

Many benefits to knowledge

Getting to know the system can also benefit simply by decreasing system accidents. The fewer overflows and pipe bursts that crews are going out to fix, the fewer opportunities for accidents.

"It's helped us avoid some I&I issues, which is a health issue for the system," Kershner says. "We've come up with a couple bypass systems over the years where we've been able to split flow in high events to different drainages, and it's kept us from overflowing out on the streets into storm drains."

An intimate understanding and familiarity with the system not only promotes safety through sheer predictability — that the more you know, the more you can anticipate dangerous situations — but it also gives employees a confidence to make decisions for the sake of safety.

"It's a really hard mindset to instill in people, to stop work," Polowy says. "I mean, if you're stopping work within your own work crews, it's not really a big deal. When you begin stopping work that affects other work units, or even outside entities, then people are initially very hesitant to that. So you really have to enforce that mentality."

Operators, especially young operators, are more willing to take that measure, as well as call out workers who might be trying to cut corners in the field, when they are confident in their knowledge that they're right.

"Our operators are empowered to stop work even from other utilities or companies on site if they see something that's immediately dangerous to life and health," Polowy says.

In many ways, it's a self-fulfilling prophecy. Getting employees to feel connected and take ownership of the system and their own safety will naturally lead to an internal shift toward safe practices.

"Until you get the culture to change from the bottom all the way to the top, to where everyone believes in a true safety program, you're not fulfilling that safety aspect of the job," Polowy says. "Once you get the people on board, they're the entire driving force behind a good and robust safety program that allows us to be productive. Start with the little things. That's how to start the change in culture — start with the small things." \[\]

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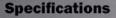
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WORKFORCE DEVELOPMENT

Like-minded organizations are helping to bring new people to the industry

By Sheila Joy

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Sheila Joy is executive director of NASSCO. She can be reached at director@nassco.org.

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his past June I was fortunate to attend my very first SkillsUSA National Leadership and Skills Conference in Louisville, Kentucky. As a national sponsor of SkillsUSA, NASSCO is proud to represent our industry in the promotion of careers in underground infrastructure to middle and high school students across the U.S.

SkillsUSA's conference drew 18,000 attendees, including 6,500 students — all state contest winners — who competed in hands-on trade, technical and leadership events. Students worked around the clock to prove their expertise in a variety of occupations, including construction.

Established in 1965, SkillsUSA provides opportunities to young people who may want to take a path other than one that leads to a traditional fouryear college degree. There are currently 18,000 classrooms conducting SkillsUSA training nationwide, covering 130 job categories. NASSCO's goal, through our continuing partnership with SkillsUSA, is to build our relationships with counselors across the country to establish trenchless technologies as one of those areas of study.

While supporting our youth in finding successful career paths is extremely rewarding, it also helps NASSCO members fill the skills gap that exists by building awareness and education surrounding the benefits of a career in the assessment, maintenance and rehabilitation of underground infrastructure.

NASSCO also believes it is important to look to veterans as an important resource for workforce development. Recently I attended a NUCA Fly-In in Washington, D.C., and learned that NUCA's intentions are very much in line with ours. While the event's primary objective was to educate Capitol Hill on the need to fund underground infrastructure, NUCA also prepared attendees to speak with government representatives on the need for workforce development and, specifically, to address the shortage of qualified workers in the utility construction industry. They also shared a number of opportunities to support our veterans by turning to them as viable solutions for the workforce shortage.

To learn more about SkillsUSA, visit www.skillsusa.org; to learn more about hiring veterans, visit www.centerforamerica.org.

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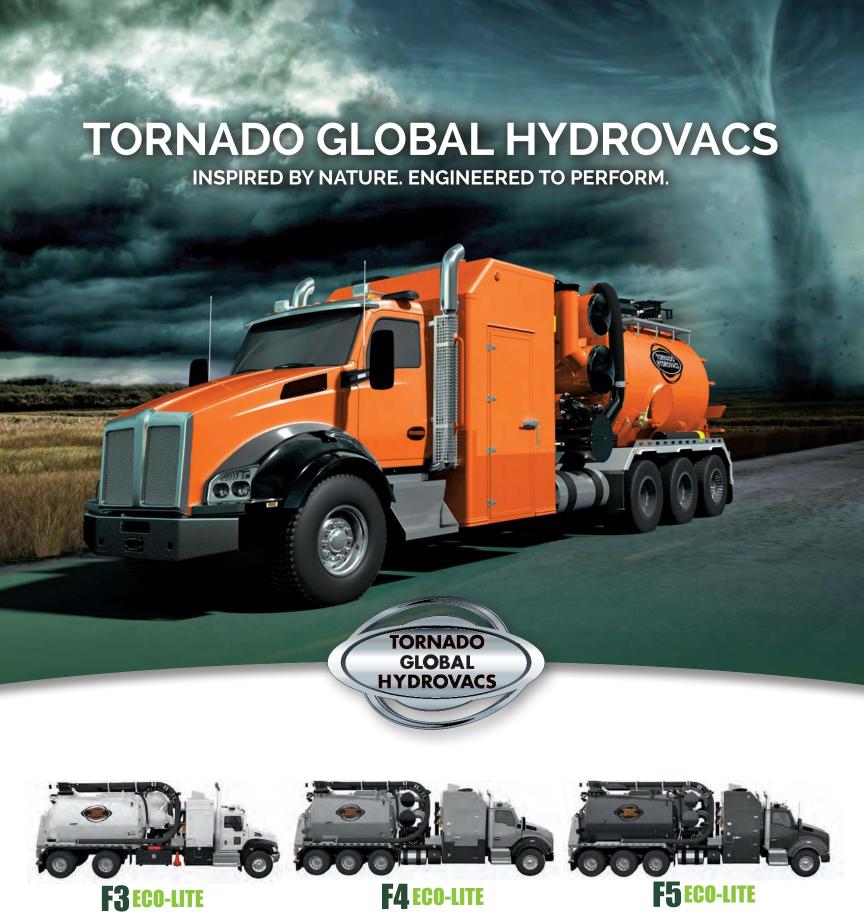
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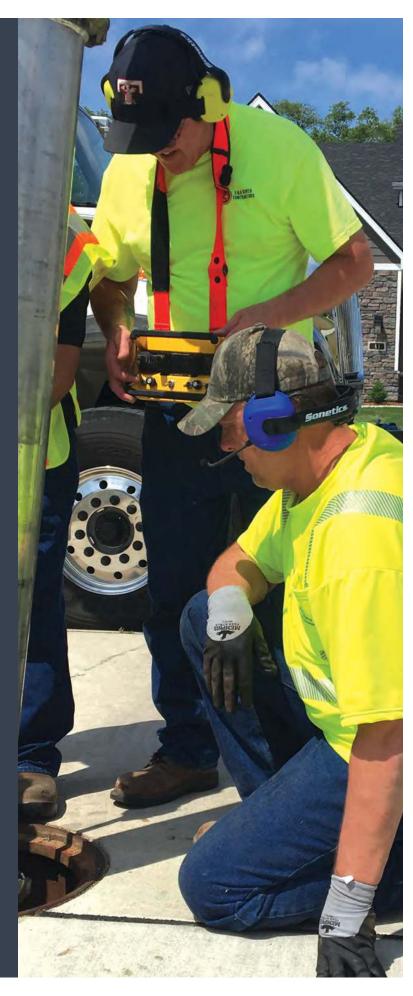
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Rochester IN 800-656-4225 • 574-224-5426 • Fax: 574-223-7953 sales@rapidview.com www.rapidview.com Ad on page 49

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Environmental Chemical Corp.

Uniontown, OH 800-262-0458 • 330-453-5200 • Fax: 330-453-9646 sales@environmentalchemical.com www.environmentalchemical.com

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Mesa, AZ 480-984-7608 info@sewershield.com www.sewershield.com

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Linabond. Inc.

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Pittsburgh, PA 412-963-0303 jedavis@sauereisen.com www.sauereisen.com

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www.smithandloveless.com

Lenexa, KS 800-898-9122 • 913-888-5201 • Fax: 913-888-2173 answers@smithandloveless.com

Sprayrog, Inc.

Irondale, AL 800-634-0504 • 205-957-0020 • Fax: 205-957-0021 info@spravroa.com www.sprayroq.com

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Cincinnati, OH 800-367-5383 • 513-272-0131 • Fax: 513-272-0133 americas@vega.com www.vega.com

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Endress+Hauser

Greenwood, IN 888-363-7377 • 317-535-7138 • Fax: 317-535-8498 info@us.endress.com www.us.endress.com

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Menomonee Falls, WI 800-325-3730 • 262-781-7888 • Fax: 262-781-1742 dennis@milwaukeerubber.com www.milwaukeerubber.com

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General Pipe Cleaners/General Wire Spring

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33334 Gutersloh Germany 888-592-9916 • Fax: 495241934444 sewerin-usa@sewerin.net www.sewerin.com

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Lancaster, NY 800-344-6653 • 716-683-2486 www.powrmole.com

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Vaughan, ON 800-461-9200 • 905-660-7072 • Fax: 905-660-1519 sales@ratech-electronics.com www.ratech-electronics.com

SCHONSTEDT 7

Schonstedt Instrument Company

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Niles, MI 800-435-3866 sales@spartantool.com www.spartantool.com



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Spread outside flanges & remove old valve



Prepare gasket surfaces



Reinstall new valve



Valve-Out Tool works on flanges with Bolt Holes from 3/4" to 1-3/8" (Stud sizes 5/8" to 1-1/4")

CAN BE USED ON ANY VALVE WIDTH

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800-452-4902 • 209-334-4115 • Fax: 209-339-8260 info@lansas.com www.lansas.com

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Pollardwater

New Hyde Park, NY www.pollardwater.com

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Lancaster, NY 800-344-6653 • 716-683-2486 www.powrmole.com

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SCHONSTEDT 77

Schonstedt Instrument Company

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SubSurface Locators, Inc.

Incline Village, NV 775-298-2701 • Fax: 775-298-2703 sldi@mindspring.com www.subsurfaceleak.com

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Old Bridge, NJ 800-945-8378 • 732-251-0800 • Fax: 732-251-9442 info@superiorsignal.com www.SuperiorSignal.com/MSW

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Vactor Manufacturing

Streator, IL 800-627-3171 • 815-672-3171 sales@vactor.com www.vactor.com

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Santa Clara, CA 800-446-3392 • 408-734-1400 sales@vxmt.com www.vivax-metrotech.com Ad on page 38

Locators - Smoke/Dye



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Harrisburg, SD 800-888-1436 • 605-743-2466 info@hurcotech.com www.hurcotech.com

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Manhole Debris Remover



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Waukesha, WI 800-345-3764 • 262-542-8153 • Fax: 262-542-0301 info@cretexseals.com www.cretexseals.com

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Environmental Chemical Corp.

Uniontown, OH 800-262-0458 • 330-453-5200 • Fax: 330-453-9646 sales@environmentalchemical.com www.environmentalchemical.com

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Mesa, AZ 480-986-1212 info@jpciservices.com www.jpciservices.com

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Menomonee Falls, WI 800-325-3730 • 262-781-7888 • Fax: 262-781-1742 dennis@milwaukeerubber.com www.milwaukeerubber.com

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Rainstopper

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Environmental Chemical Corp.

Uniontown, OH 800-262-0458 • 330-453-5200 • Fax: 330-453-9646 sales@environmentalchemical.com

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H2TR

East Lansing, MI 517-204-2121 cam.howie@h2tr.com www.H2TR.com

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Halliday Products, Inc.

Orlando, FL 800-298-1027 • 407-298-4470 armond@hallidayproducts.com www.hallidayproducts.com Ad on page 111 Mr. Manhole

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Manhole Rehabilitation

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salesinfo@cuesinc.com

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800-447-6687 • 315-472-4781 • Fax: 315-475-4203

lvnn@dukes.com

www.dukes.com

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812-865-3232 • Fax: 812-865-3075

mike.green@gcinc.com

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517-204-2121

cam.howie@h2tr.com

www.H2TR.com

Ad on page 112

Infrastructure Repair Systems, Inc.

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877-327-4216 • 727-327-4216 • Fax: 727-327-4118 irsi@irsi.net

www.irsi.net

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www.obicproducts.com



Parson Environmental Products, Inc.

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800-356-9023 • 610-582-6060 • Fax: 610-582-6064

info@parsonenvironmental.com

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www.primeresins.com



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web@stronatie.com

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sales@southlandtool.com

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www.strongseal.com Ad on page 31

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www.dallasspecialty.com

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sales@azic.com

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Huntsville, AL

800-633-7246 • 256-430-3366 • Fax: 256-430-6633

adssales@idexcorp.com

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888-363-7377 • 317-535-7138 • Fax: 317-535-8498

info@us.endress.com

www.us.endress.com

Hayward Flow Control

Clemmons, NC 888-429-4635

www.haywardflowcontrol.com

Pollardwater

New Hyde Park, NY

www.pollardwater.com

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800-866-0200 • 831-373-0200 • Fax: 831-373-4402 info@sierrainstruments.com www.sierrainstruments.com

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800-356-3072 • 540-788-9026 • Fax: 540-788-4856

marketing@chemetrics.com www.chemetrics.com

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888-363-7377 • 317-535-7138 • Fax: 317-535-8498

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Ferguson Waterworks

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Hayward Flow Control

Clemmons, NC 888-429-4635 www.haywardflowcontrol.com

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Mobile Communications

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GE Digital

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Kohler Power Systems

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Huntsville, AL 800-633-7246 • 256-430-3366 • Fax: 256-430-6633 adssales@idexcorp.com

www.adsenv.com

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CHEMetrics, Inc.

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Endress+Hauser

Greenwood, IN

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www.ge.com/digital

Kohler Power Systems

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Santa Rosa, CA 707-543-8555 • Fax: 707-543-8558 tk3tequip@aol.com

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www.americanjetter.com

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Arthur Products Co.

Medina, OH 800-322-0510 • 330-725-4905 • Fax: 330-722-2698 apc@apdsq.com www.arthurproducts.com

Envirosight LLC

Randolph, NJ 866-936-8476 • 973-252-6700 • Fax: 973-252-1176 mail@envirosight.com





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Johnstown, PA 888-442-7829 • 814-535-6766 • Fax: 814-539-3617 inquiry@gapvax.com www.gapvax.com

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General Pump

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Giant Industries

Toledo, OH 800-633-4565 • 419-531-4600 • Fax: 419-531-6836 sales@giantpumps.com www.giantpumps.com

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KEG Technologies, Inc.

Spartanburg, SC 866-595-0515 • 864-804-6637 sales@kegtechnologies.net www.kegtechnologies.net

MTech

Cleveland, OH 800-362-0240 • 440-646-0996 • Fax: 440-646-9953 sales@mtechcompany.com www.mtechcompany.com

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NozzTeg Inc.

Clearwater, FL 866-620-5915 • 727-223-4979 • Fax: 603-413-6744 info@nozzteq.com www.nozzteq.com



Odor Control Products and Equipment, LLC

Daytona Beach, FL 800-578-9404 • 844-456-2890 • Fax: 844-456-2891 info@ocpe.store www.ocpe.store

Root Rat

Bolivar, OH 800-288-7873 • 330-874-4300 • Fax: 330-874-4448 kelly@chempure.com www.rootrat.net

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Sewer Pro Shop, LLC

Marietta, GA 877-864-9394 • 470-592-1715 • Fax: 770-984-2802 info@sewerproshop.com www.sewerproshop.com

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Southland Tool Mfg. Inc.

Anaheim, CA 714-632-8198 • Fax: 714-632-8228 sales@southlandtool.com www.southlandtool.com

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Spartan Tool

Niles, MI 800-435-3866 sales@spartantool.com www.spartantool.com

Suttner America Company

Dubuque, IA 800-831-0660 sales@suttner.com www suttner com



USB-USA

USB-USA LLC

Douglasville. GA 844-285-5770 • 678-214-7965 • Fax: 678-649-1766 info@usb-usa.com www.usb-usa.com

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Vacuum Sales, Inc.

Lindenwold, NJ 800-547-7790 • 856-627-7790 • Fax: 856-627-3044 jredstreake@vacuumsalesinc.com www.vacuumsalesinc.com

Vac-Con

Green Cove Springs, FL 904-284-4200 vns@vac-con.com www.vac-con.com

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Vaughan Company, Inc.

Montesano, WA 888-249-2467 • 360-249-4042 • Fax: 360-249-6155 info@chopperpumps.com www.chopperpumps.com

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Odor Control Products/ Pipe - Concrete Equipment

AMETEK Brookfield

Chandler, AZ 800-528-7411 • 602-470-1414 • Fax: 602-281-1745 sales@azic.com www.azic.com

Ad on page 24

Anue Water Technologies

Tucker, GA 760-727-2683 tchandler@anuewater.com www.anuewater.com



Odor Control Products and Equipment, LLC

Daytona Beach, FL 800-578-9404 • 844-456-2890 • Fax: 844-456-2891 info@ocpe.store www.ocpe.store

Parson Environmental Products, Inc.

Wernersville, PA 800-356-9023 • 610-582-6060 • Fax: 610-582-6064 info@parsonenvironmental.com www.parsonenvironmental.com

Safe-Tee Chemical Company

Scottsdale, AZ 866-366-0587 • 480-968-6828 • Fax: 480-968-6776 service@safeteechemical.com www.safeteechemical.com Ad on page 112

Simple Solutions Distributing

West Milford, NJ 800-667-8465 • 973-846-7817 • Fax: 973-858-0219 sales@industrialodorcontrol.com www.industrialodorcontrol.com Ad on page 112

Superior Signal Company LLC

Old Bridge, NJ 800-945-8378 • 732-251-0800 • Fax: 732-251-9442 info@superiorsignal.com www.SuperiorSignal.com/MSW Ad on page 113

Oil Spill Recovery/ Clean-up

Anue Water Technologies

Tucker, GA 760-727-2683 tchandler@anuewater.com www.anuewater.com

Boerger, LLC

Chanhassen, MN 612-435-7300 • Fax: 612-435-7301 america@boerger.com www.boerger.com

Safe-Tee Chemical Company

Scottsdale, AZ 866-366-0587 • 480-968-6828 • Fax: 480-968-6776 service@safeteechemical.com www.safeteechemical.com Ad on page 112

Ferguson Waterworks

Newport News, VA www.ferguson.com/waterworks

ICS. Blount. Inc.

Portland, OR 800-321-1240 • Fax: 503-653-4393 marketing@ics diamond tools.comwww.icsdiamondtools.com

Pipe - Fiberglass

Krausz USA Inc.

Ocala, FL 855-457-2870 • 855-495-4099 • Fax: 352-304-5787 info@krauszusa.com www.krauszusa.com

LF Manufacturing, Inc.

Giddings, TX 800-237-5791 • 979-542-8027 • Fax: 979-542-0911 wastewatersales@lfm-frp.com www.lfm-frp.com

Reline America

Saltville, VA 866-998-0808 • 276-496-4000 info@relineamerica.com www.relineamerica.com

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SAERTEX multiCom

Huntersville, NC 704-584-4051 • Fax: 704-464-5922 m.hallett@saertex.com www.saertex-multicom.com

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SubSurface Instruments, Inc.

De Pere WI 855-422-6346 • 920-347-1788 • Fax: 920-347-1791 paul.renard@ssilocators.com www.ssilocators.com

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Pipe - Polyethylene

Advanced Drainage Systems, Inc. Hilliard, OH 800-821-6710 • Fax: 614-658-0204 info@ads-pipe.com www.ads-pipe.com

Dallas Specialty & Mfg. Co.

Grand Prairie, TX 800-222-5644 • 972-641-8444 • Fax: 972-641-8488 mike@dalspc.com www.dallasspecialty.com

Krausz USA Inc.

Ocala, FL 855-457-2870 • 855-495-4099 • Fax: 352-304-5787 info@krauszusa.com www.krauszusa.com

Pipe - Polypropylene

Advanced Drainage Systems, Inc.

Hilliard, OH 800-821-6710 • Fax: 614-658-0204 info@ads-pipe.com www.ads-pipe.com

Pipe - PVC

Ferguson Waterworks

Newport News, VA www.ferguson.com/waterworks

Krausz USA Inc.

Ocala, FL

855-457-2870 • 855-495-4099 • Fax: 352-304-5787 info@krauszusa.com www.krauszusa.com

SubSurface Instruments, Inc.

De Pere, WI

855-422-6346 • 920-347-1788 • Fax: 920-347-1791 paul.renard@ssilocators.com

www.ssilocators.com

Ad on page 112

Pipe - Steel

Krausz USA Inc.

Ocala, FL

855-457-2870 • 855-495-4099 • Fax: 352-304-5787 info@krauszusa.com www.krauszusa.com

Pipe - Supports



CCI Pipeline Systems

Breaux Bridae, LA 800-867-2772 • 337-332-5808 • Fax: 337-332-5809 sales@ccipipe.com www.ccipipe.com

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Pipe Bursting

HammerHead Trenchless

Lake Mills, WI 800-331-6653 • 920-648-4848 www.hammerheadtrenchless.com Ad on page 25

Pow-R Mole Trenchless Solutions

Lancaster, NY 800-344-6653 • 716-683-2486 www.powrmole.com

Spartan Tool

Niles, MI

800-435-3866 sales@spartantool.com www.spartantool.com

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TRIC Tools, Inc.

www.trictools.com

Alameda, CA 888-883-8742 • 510-629-4167 • Fax: 510-217-9493 john.rafferty@trictools.com

Pipe Cutters

ICS, Blount, Inc.

Portland, OR 800-321-1240 • Fax: 503-653-4393 marketing@icsdiamondtools.com www.icsdiamondtools.com

Reed Manufacturing

Erie, PA

800-666-3691 • 814-452-3691 • Fax: 814-455-1697 reedsales@reedmfqco.com www.reedmfqco.com

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Pipe Fusion

Pow-R Mole Trenchless Solutions

Lancaster, NY 800-344-6653 • 716-683-2486 www.powrmole.com

Pipe Parts - Fittings & Components

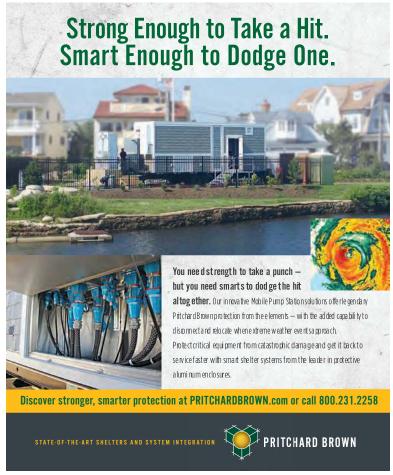
A.Y. McDonald Mfg. Co.

Dubuque, IA 800-292-2737 • 563-583-7311 sales@avmcdonald.com www.aymcdonald.com

Advanced Drainage Systems, Inc.

Hilliard, OH 800-821-6710 • Fax: 614-658-0204 info@ads-pipe.com www.ads-pipe.com





CCI Pipeline Systems

Breaux Bridge, LA 800-867-2772 • 337-332-5808 • Fax: 337-332-5809 sales@ccipipe.com www.ccipipe.com

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Emerson

Florham Park, NJ 800-972-2726 asco.info-valve@emerson.com www.emerson.com/leadfree

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Hastings Irrigation Pipe Co.

Hastings, NE 800-759-8823 • 402-463-6633 • Fax: 402-463-4355 www.hastingsirrigation.com



Total Piping Solutions, Inc.

Olean, NY 716-372-0160 • Fax: 716-372-1767 sales@tps.us www.tps.us

Ad on page 111 **Pipe Plugs**

3T Equipment Co. Inc.

Santa Rosa, CA 707-543-8555 • Fax: 707-543-8558 tk3tequip@aol.com www.3tequipco.com

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Dallas Specialty & Mfg. Co.

Grand Prairie TX 800-222-5644 • 972-641-8444 • Fax: 972-641-8488 mike@dalspc.com www.dallasspecialty.com



Lansas Mfg. by Vanderlans & Sons Inc.

800-452-4902 • 209-334-4115 • Fax: 209-339-8260 info@lansas.com www.lansas.com

NozzTeq Inc.

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Petersen Products Co.

Fredonia, WI 800-926-1526 • 262-692-2416 • Fax: 262-692-2418 sales@petersenproducts.com www.petersenproducts.com Ad on page 99

Pronal-USA, Inc.

South Daytona, FL 386-310-1558 • Fax: 386-310-1559 tsimunac@pronal-usa.com www.pronal-usa.com

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Warrior Trenchless Solutions

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General Pipe Cleaners/General Wire Spring

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Pipeline Rehabilitation/Lining

AP/M Permaform

Johnston, IA 800-662-6465 • 515-276-9610 • Fax: 515-276-1274 info@permaform.net www.permaform.net Ad on page 75



Applied Felts, Inc.

Martinsville, VA 276-656-1904 info@appliedfelts.com appliedfelts.com

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Barbco Inc.

East Canton, OH 800-448-8934 • 330-488-9400 • Fax: 330-488-2022 sales@barbco.com www.barbco.com

Cortec Corporation

St. Paul, MN 651-429-1100 productsinfo@cortecvci.com www.cortecvci.com

Cretex Specialty Products

Waukesha WI 800-345-3764 • 262-542-8153 • Fax: 262-542-0301 info@cretexseals.com www.cretexseals.com Ad on page 20

CUES 7

Orlando, FL 800-327-7791 • 407-849-0190 • Fax: 407-425-1569 salesinfo@cuesinc.com www.cuesinc.com Ad on page 35

Duke's Root Control, Inc.

Syracuse, NY 800-447-6687 • 315-472-4781 • Fax: 315-475-4203 lynn@dukes.com www.dukes.com

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Emagineered Solutions, Inc.

Redmond, OR 541-504-0416 ray.i@emagineered.com www.theshootercipp.com

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Granite Inliner

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HammerHead Trenchless

Lake Mills, WI 800-331-6653 • 920-648-4848 www.hammerheadtrenchless.com

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HydraTech Engineered Products

Cincinnati. OH 513-827-9169 • Fax: 513-827-9171 info@hvdratechllc.com www.hydratechllc.com



Infrastructure Repair Systems, Inc.

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Krausz USA Inc.

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LF Manufacturing, Inc.

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Linabond, Inc.

Camarillo, CA 805-484-7373 info@linabond.com www.linabond.com

Neopoxy LLC

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Parson Environmental Products, Inc.

Wernersville, PA 800-356-9023 • 610-582-6060 • Fax: 610-582-6064 info@parsonenvironmental.com www.parsonenvironmental.com



Perma-Liner Industries, LLC

Clearwater, FL 866-336-2568 • 727-507-9749 • Fax: 727-507-9849 info@perma-liner.com www.perma-liner.com Ad on page 5

Petersen Products Co.

Fredonia WI 800-926-1526 • 262-692-2416 • Fax: 262-692-2418 sales@petersenproducts.com www.petersenproducts.com

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Pow-R Mole Trenchless Solutions

Lancaster, NY 800-344-6653 • 716-683-2486 www.powrmole.com

Prime Resins

Convers, GA 800-321-7212 • 770-388-0626 • Fax: 770-388-0936 info@primeresins.com www.primeresins.com

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SAERTEX multiCom

Huntersville, NC 704-584-4051 • Fax: 704-464-5922 m.hallett@saertex.com www.saertex-multicom.com

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Sauereisen, Inc. Pittsburgh, PA 412-963-0303 jedavis@sauereisen.com www.sauereisen.com

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Simpson Strong-Tie Pleasanton CA 800-925-5099 • Fax: 925-847-1603 web@strongtie.com

www.strongtie.com Sprayrog, Inc.

Irondale Al 800-634-0504 • 205-957-0020 • Fax: 205-957-0021 info@sprayroq.com www.sprayroq.com

Superior Signal Company LLC

Old Bridge, NJ 800-945-8378 • 732-251-0800 • Fax: 732-251-9442 info@superiorsignal.com www.SuperiorSignal.com/MSW

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Triton Lining Systems LLC

Saint James, NY 407-928-9339 gary@tritonpipe.com www.tritonpipelining.com



Thermoform

Warrior Trenchless Solutions Lancaster, NY 716-601-7760 www.thermoformliner.com

Pipeline Stopping

Lansas Mfg. by Vanderlans & Sons Inc.

Lodi, CA 800-452-4902 • 209-334-4115 • Fax: 209-339-8260 info@lansas.com www.lansas.com

Petersen Products Co.

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www.petersenproducts.com

Total Piping Solutions, Inc.

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Pipeline Surveying & Mapping (GPS/GIS)



800-327-7791 • 407-849-0190 • Fax: 407-425-1569 salesinfo@cuesinc.com www.cuesinc.com

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Hurco Technologies, Inc.

Harrisburg, SD 800-888-1436 • 605-743-2466 info@hurcotech.com www.hurcotech.com

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InfoSense, Inc.

Charlotte, NC 877-747-3245 • 704-644-1164 • Fax: 704-930-0145 sales@infosense.com www.infosense.com

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SubSurface Instruments, Inc.

De Pere, WI 855-422-6346 • 920-347-1788 • Fax: 920-347-1791 paul.renard@ssilocators.com www.ssilocators.com

1-800-683-8837

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Pipeline Tapping

Krausz USA Inc.

Ocala, FL 855-457-2870 • 855-495-4099 • Fax: 352-304-5787 info@krauszusa.com www.krauszusa.com

Petersen Products Co.

Fredonia, WI 800-926-1526 • 262-692-2416 • Fax: 262-692-2418 sales@petersenproducts.com www.petersenproducts.com

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Total Piping Solutions, Inc.

Olean, NY 716-372-0160 • Fax: 716-372-1767 sales@tps.us www.tps.us

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Wrapid\$eal[®] Manhole Encapsulation System

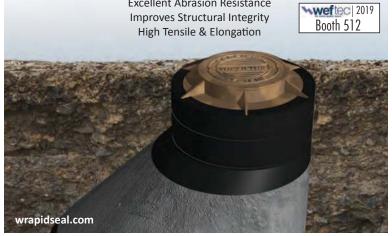
Your **Positive** Solution for New Construction & Manhole Rehabilitation

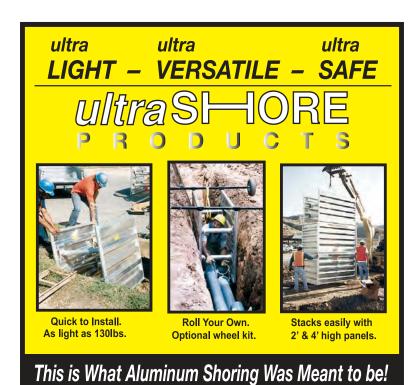
FEATURES & BENEFITS

Cost Effective Fast & Easy Installation Bulk Rolls, Field-Cut to Size Heat-Activated, High-Shrink Membrane Complete Coverage Prevents I & I

Excellent Abrasion Resistance Improves Structural Integrity High Tensile & Elongation







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Vacuum Sales, Inc.

Lindenwold, NJ 800-547-7790 • 856-627-7790 • Fax: 856-627-3044 jredstreake@vacuumsalesinc.com www.vacuumsalesinc.com

Pressure Testing Equipment

Giant Industries

Toledo, OH 800-633-4565 • 419-531-4600 • Fax: 419-531-6836 sales@aiantpumps.com www.giantpumps.com

NLB Corporation

Wixom, MI 248-624-5555 nlbmktg@nlbusa.com www.nlbcorp.com

Pollardwater

New Hyde Park, NY www.pollardwater.com

Pressure Washers and Sprayers



Cam Spray

800-648-5011 • 641-648-5011 • Fax: 641-648-5013 sales@camspray.com www.camspray.com

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Dultmeier Sales

Omaha, NE 800-228-9666 • 402-333-1444 • Fax: 402-333-5546 dultmeier@dultmeier.com www.dultmeier.com

HotJet USA

Riverton, UT 800-624-8186 • 801-545-0777 sales@hotjetusa.com www.hotjetusa.com

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Dynablast –

John Brooks Company Limited (Dynablast)

Mississauga, ON 888-881-6667 • 905-867-4642 • Fax: 905-567-4330 jthomson@dynablast.ca www.dynablast.ca

Magnus Vac by Economy Drilling Solutions

Edmond, OK 405-513-8295 sales@magnusmfg.com www.maanusvac.com

NLB Corporation

Wixom, MI 248-624-5555 nlbmktg@nlbusa.com www.nlbcorp.com

Root Rat

Bolivar, OH 800-288-7873 • 330-874-4300 • Fax: 330-874-4448 kellv@chempure.com www.rootrat.net

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Suttner America Company

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Water Cannon, Inc. - MWBE

Lake Mary, FL 800-333-9274 • 321-800-5763 • Fax: 888-928-9274 sales@watercannon.com www.watercannon.com/catalogrequest.aspx

Pump Controls

Gorman-Rupp Company

Mansfield, OH 419-755-1011 • Fax: 419-755-1251 grsales@gormanrupp.com www.GRpumps.com Ad on page 63

Pritchard Brown Baltimore MD 800-231-2258 • 410-483-5600 pbinfo@pritchardbrown.com www.pritchardbrown.com Ad on page 85

Pump Parts/ Components

AMT Pump Company

Royersford, PA 610-948-3800 • Fax: 610-948-5300 sales@amtpump.com www.amtpump.com Ad on page 10

Cornell Pump Company

Clackamas, OR 503-653-0330 • Fax: 503-653-0338 muni@cornellpump.com www.cornellpump.com

General Pump

Mendota Heights, MN 888-474-5487 • 651-454-6500 • Fax: 651-454-8015 sales@gpcompanies.com www.generalpump.com

Giant Industries

Toledo, OH 800-633-4565 • 419-531-4600 • Fax: 419-531-6836 sales@giantpumps.com www.giantpumps.com

Nvnahlast –

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PRIMEX

Detroit Lakes, MN 218-847-1317 • Fax: 218-847-4617 info@primexcontrols.com www.primexcontrols.com

SEEPEX Inc.

Enon, OH 937-864-7150 sales.us@seepex.com www.seepex.com

Smith & Loveless, Inc.

Lenexa, KS 800-898-9122 • 913-888-5201 • Fax: 913-888-2173 answers@smithandloveless.com www.smithandloveless.com

Vacuum Sales, Inc.

Lindenwold, NJ 800-547-7790 • 856-627-7790 • Fax: 856-627-3044 jredstreake@vacuumsalesinc.com www.vacuumsalesinc.com

Vaughan Company, Inc.

Montesano, WA 888-249-2467 • 360-249-4042 • Fax: 360-249-6155 info@chopperpumps.com www.chopperpumps.com Ad on page 45

Vertiflo Pump Company

Cincinnati, OH 513-530-0888 • Fax: 513-530-0893 sales@vertiflopump.com www.vertiflopump.com

Pump Repair/Services

Smith & Loveless, Inc.

Lenexa KS 800-898-9122 • 913-888-5201 • Fax: 913-888-2173 answers@smithandloveless.com www.smithandloveless.com

Pumps - Aeration

Gorman-Rupp Company

Mansfield, OH 419-755-1011 • Fax: 419-755-1251 grsales@gormanrupp.com www.GRpumps.com Ad on page 63

SEEPEX Inc.

Enon, OH 937-864-7150 sales.us@seepex.com www.seepex.com

Pumps - Centrifugal

AMT Pump Company

Roversford, PA 610-948-3800 • Fax: 610-948-5300 sales@amtpump.com www.amtpump.com

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Crane Pumps & Systems

Piqua, OH 937-778-8947 • Fax: 614-360-0524 cranepumps@cranepumps.com www.cranepumps.com

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Vertiflo Pump Company

Cincinnati, OH 513-530-0888 • Fax: 513-530-0893 sales@vertiflopump.com www.vertiflopump.com

Pumps -**Dewatering/Bypass**

A.Y. McDonald Mfg. Co.

Dubuque, IA 800-292-2737 • 563-583-7311 sales@avmcdonald.com www.aymcdonald.com

AMT Pump Company

Royersford, PA 610-948-3800 • Fax: 610-948-5300 sales@amtpump.com www.amtpump.com Ad on page 10

Boerger, LLC

Chanhassen, MN 612-435-7300 • Fax: 612-435-7301 america@boerger.com www.boerger.com

Cornell Pump Company

Clackamas, OR 503-653-0330 • Fax: 503-653-0338 muni@cornellpump.com www.cornellpump.com

Crane Pumps & Systems

Piqua, OH 937-778-8947 • Fax: 614-360-0524 cranepumps@cranepumps.com www.cranepumps.com

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Generac Mobile Products, LLC

Berlin, WI 800-926-9768 • 920-361-4442 mobilemarketing@generac.com www.generacmobileproducts.com Ad on page 21

General Pump

Mendota Heights, MN 888-474-5487 • 651-454-6500 • Fax: 651-454-8015 sales@gpcompanies.com www.generalpump.com

GLOBAL PUMP

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Gorman-Rupp Company

Mansfield, OH
419-755-1011 • Fax: 419-755-1251
grsales@gormanrupp.com
www.GRpumps.com

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Komline-Sanderson

Peapack, NJ 800-225-5457 • 908-234-1000 • Fax: 908-234-9487 info@komline.com www.komline.com

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Pollardwater

New Hyde Park, NY www.pollardwater.com

SEEPEX Inc.

Enon, OH 937-864-7150 sales.us@seepex.com www.seepex.com

Vaughan Company, Inc.

Montesano, WA 888-249-2467 • 360-249-4042 • Fax: 360-249-6155 info@chopperpumps.com www.chopperpumps.com

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Vertiflo Pump Company

Cincinnati, OH 513-530-0888 • Fax: 513-530-0893 sales@vertiflopump.com www.vertiflopump.com

Pumps - Effluent/ Sewage/Sump

A.Y. McDonald Mfg. Co.

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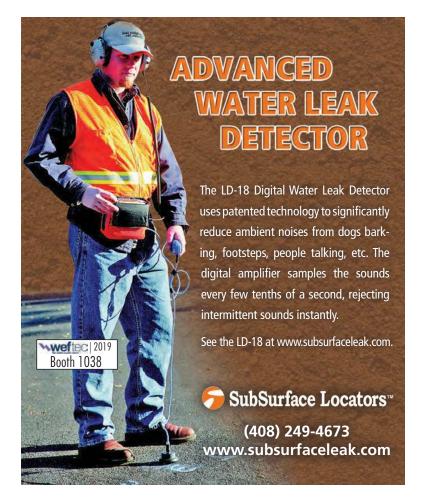
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Anaheim, CA 714-632-8198 • Fax: 714-632-8228 sales@southlandtool.com www.southlandtool.com

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Crown Point, IN 800-622-9797 • 219-942-9797 • Fax: 219-947-2503 stoaway@comcast.net www.stoawav.com

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Tech Products, Inc.

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douglasmarshall@theplughug.com www.theplughug.com Ad on page 8

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Lenexa, KS 800-898-9122 • 913-888-5201 • Fax: 913-888-2173 answers@smithandloveless.com www.smithandloveless.com

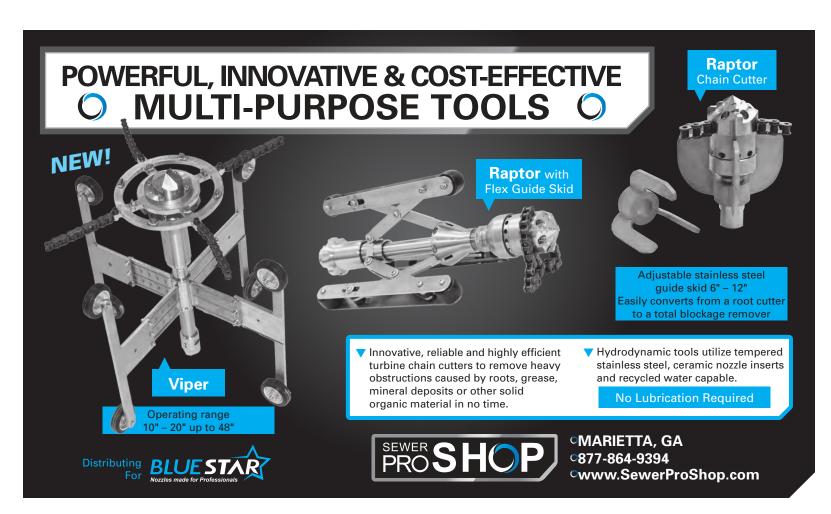
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800-478-2054 • 763-478-2057 • Fax: 763-478-8868 pam@ssisealingsystems.com www.ssisealingsystems.com

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SmartCover Systems

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www.SuperiorSignal.com/MSW

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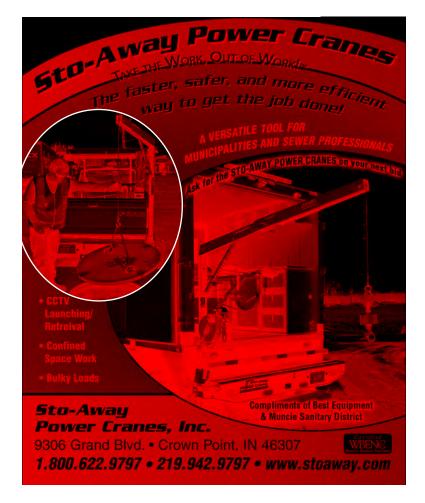


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Santa Řosa, CA 707-543-8555 • Fax: 707-543-8558 tk3tequip@aol.com www.3tequipco.com

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Hurco Technologies, Inc.

Harrisburg, SD 800-888-1436 • 605-743-2466 info@hurcotech.com www.hurcotech.com

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Reed Manufacturing

ETIR, 7A 800-666-3691 • 814-452-3691 • Fax: 814-455-1697 reedsales@reedmfgco.com www.reedmfgco.com

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Vermeer MV Solutions

Okahumpka, FL 352-728-2222 sales@vactron.com www.vermeermvs.com

Valve Insertion/ Removal Tools

Mr. Manhole

Delphos, OH 419-741-9075 • Fax: 419-692-1600 sales@mrmanhole.com

Specialty Maintenance Products

Houston, TX 713-667-4402 • Fax: 713-669-8618 sales@smptools.com www.smptools.com

Valves

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A.Y. McDonald Mfg. Co.

Dubuque, IA 800-292-2737 • 563-583-7311 sales@aymcdonald.com www.aymcdonald.com

Advanced Pedestals, Ltd.

Gainsville, TX 888-433-5711 • 940-668-4371 • Fax: 940-668-4381 apisales@petroflexna.com www.polychek.com

Dallas Specialty & Mfg. Co.

Grand Prairie, TX 800-222-5644 • 972-641-8444 • Fax: 972-641-8488 mike@dalspc.com www.dallasspecialty.com

Dultmeier Sales

Omaha, NE 800-228-9666 • 402-333-1444 • Fax: 402-333-5546 dultmeier@dultmeier.com www.dultmeier.com

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Glens Falls, NY 800-833-2040 • 518-761-9797 • Fax: 518-761-9798 flomatic.@flomatic.com www.flomatic.com

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General Pump

Mendota Heights, MN 888-474-5487 • 651-454-6500 • Fax: 651-454-8015 sales@gpcompanies.com www.generalpump.com

Giant Industries

Toledo, OH 800-633-4565 • 419-531-4600 • Fax: 419-531-6836 sales@giantpumps.com www.giantpumps.com

Hayward Flow Control

Clemmons, NC 888-429-4635 www.haywardflowcontrol.com

Dynablast -

John Brooks Company Limited (Dynablast)

Mississauga, ON 888-881-6667 • 905-867-4642 • Fax: 905-567-4330 jthomson@dynablast.ca www.dynablast.ca

Suttner America Company

Dubuque, IA 800-831-0660 sales@suttner.com www.suttner.com

Vacuum Sales, Inc.

Lindenwold, NJ 800-547-7790 • 856-627-7790 • Fax: 856-627-3044 jredstreake@vacuumsalesinc.com www.vacuumsalesinc.com

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NLB Corporation

Wixom, MI 248-624-5555 nlbmktg@nlbusa.com www.nlbcorp.com

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SubSurface Instruments, Inc.

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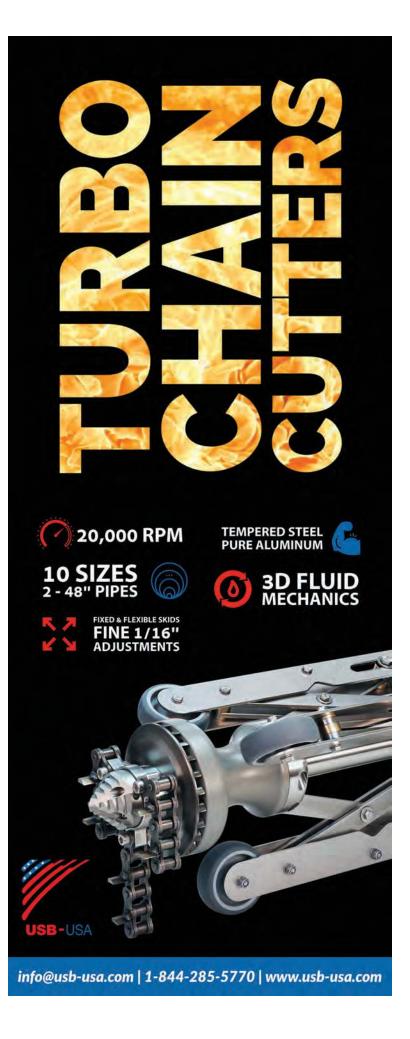
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Ad on page 24

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Coquitlam, BC 800-604-9218 sales@aarcomm.com www darcomm com



If You Purchased Liquid Aluminum Sulfate From January 1, 1997 Through February 28, 2011, You Could Get Money From Class Action Settlements Totaling Up To \$33.625 Million

Please read this entire Notice carefully. Settlements of the lawsuit may affect your rights.

Settlements have been reached in a lawsuit pending in the United States District Court for the District of New Jersey (the "Court") against the following Defendants: General Chemical Corporation, General Chemical Performance Products, LLC, General Chemical LLC, GenTek Inc., Chemtrade Logistics Income Fund, Chemtrade Logistics Inc., Chemtrade Chemicals Corporation, Chemtrade Chemicals US, LLC, Chemtrade Solutions, LLC, C&S Chemicals, Inc., USALCO, LLC, Kemira Chemicals, Inc., Southern Ionics Incorporated, GEO Specialty Chemicals, Inc., Frank A. Reichl, Vincent J. Opalewski, Alexis Palvlos Avraamides, Amita Gupta, Milton Sundbeck, Kenneth A. Ghazey, Brian C. Steppig, American Securities LLC, Matthew Lebaron, and Scott Wolff. Plaintiffs in the lawsuit claim that Defendants hurt competition and violated state antitrust, consumer protection, and other laws by allocating customers and markets and fixing the price of Liquid Aluminum Sulfate ("Alum"), thereby causing indirect purchasers to pay too much for Alum. Defendants deny any wrongdoing.

Settlements have been reached with Defendant Kemira Chemicals Inc. and its current and former, direct and indirect parents, subsidiaries, affiliates, insurers, directors, officers, shareholders, and employees (collectively, the "Kemira Settling Defendants"), with Defendants General Chemical Corporation, General Chemical Performance Products, LLC, General Chemical LLC, GenTek Inc., Chemtrade Logistics Income Fund, Chemtrade Logistics Inc., Chemtrade Chemicals Corporation, Chemtrade Chemicals US, LLC, Chemtrade Solutions, LLC, and their current and former, direct and indirect parents, subsidiaries, affiliates, insurers, directors, officers, shareholders, and employees, including Frank A. Reichl, Vincent J. Opalewski, Alexis Palvlos Avraamides, Amita Gupta, Matthew Lebaron, and Scott Wolff (collectively, the "Chemtrade Settling Defendants"), with Defendants Southern Ionics Incorporated and its current and former, direct and indirect parents, subsidiaries, affiliates, insurers, directors, officers, shareholders, and employees, and Milton Sundbeck (the "Southern Settling Defendants"), with USALCO LLC, and its current and former, direct and indirect parents, subsidiaries, affiliates, insurers, directors, officers, shareholders, and employees (the "USALCO Settling Defendants"), with American Securities LLC, and its current and former, direct and indirect parents, subsidiaries, affiliates, insurers, directors, officers, shareholders, and employees (the "American Securities Settling Defendants"), and with C&S Chemicals, Inc. and its current and former, direct and indirect parents, subsidiaries, affiliates, insurers, directors, officers, shareholders, and employees ("C&S Chemical Settling Defendants") (collectively, the "Settling Defendants").

WHO IS INCLUDED IN THE CLASS? The Indirect Purchaser Settlement Classes consist of all persons or entities in AL, AR, AZ, CA, CO, DC, FL, HI, IL, IA, KS, ME, MA, MI, MN, MS, NE, NV, NH, NM, NY, NC, ND, OR, PR, RI, SC, SD, TN, UT, VT, WV, and WI that purchased Alum, not for resale, which was manufactured, produced, or supplied by Defendants or their unnamed co-conspirators from January 1, 1997, through February 28, 2011. Excluded from the Class are Defendants, co-conspirators, and their respective parents, subsidiaries, and affiliates.

WHAT DO THE SETTLEMENTS PROVIDE? The Kemira Settling Defendants agreed to pay into an Escrow Account the sum of \$2,350,000, the Chemtrade Settling Defendants agreed to pay the sum of \$14,000,000, the Southern Settling Defendants agreed to pay the sum of \$5,000,000, the American Securities Settling Defendants agreed to pay the sum of \$2,200,000, the USALCO Settling Defendants agreed to pay the sum of \$5,000,000, and the C&S Chemicals Settling Defendants agreed to pay the principal amount of \$700,000 plus interest (collectively, the "Settlement Funds"). In addition, the Kemira Settling Defendants, the Chemtrade Settling Defendants, and the Southern Settling Defendants each agreed to provide certain nonmonetary assistance to Indirect Purchaser Plaintiffs.

At this time, Interim IPP Lead Counsel will seek an award of attorneys' fees in the amount of 33 1/3% of the Settlement Funds, plus reimbursement of certain of their out-of-pocket expenses incurred so far in this litigation and not already reimbursed, including expert witness expenses incurred to date, as well as service awards for the class representatives of up to \$25,000 each from the Settlement Funds in recognition of their efforts to date on behalf of the Classes.

HOW DO I RECEIVE A PAYMENT FROM THE SETTLEMENTS? You must submit a Claim Form postmarked no later than February 15, 2020. The Claim Form and instructions on how to submit it are available at www.LiquidAluminumSulfate.com or by calling 1-866-217-4455.

WHAT ARE YOUR OPTIONS? If you wish to remain an Indirect Purchaser Settlement Class Member, you need not take any action at this time. You will give up your right to sue the Settling Defendants for the claims that the Settlements with them will resolve. If you want to keep the right to sue or continue to sue some or all of the Settling Defendants about the legal issues in this case, then you must exclude yourself from some or all of the Indirect Purchaser Settling Classes. If you exclude vourself from any of the Indirect Purchaser Settlement Classes, you will not get any payment from the Settlements for such classes. To exclude yourself from some or all of the Settlements, you must send a letter to the Settlement Administrator, postmarked no later than October 7, 2019. You may also comment on or object to some or all of the proposed Settlements. Your objections must be filed no later than October 7, 2019. Details on how to request exclusion, to comment, or to object to some or all of the Settlements are available on the Settlements' website, www.LiquidAluminumSulfate.com

WHO REPRESENTS ME? The Court appointed Jay B. Shapiro of Stearns Weaver Miller Weissler Alhadeff & Sitterson, P.A. and Marvin A. Miller of Miller Law LLC as Interim IPP Lead Counsel to represent the Indirect Purchaser Settlement Classes on an interim basis and for purposes of the Settlements. If you want to be represented by your own lawyer, you may hire one at your own expense.

The Court will hold a final fairness hearing to decide whether to approve the terms of the Settlements at 2:00 p.m. on November 7, 2019, at the Martin Luther King, Jr. Building & U.S. Courthouse, 50 Walnut Street, Room MLK 4A, Newark, New Jersey 07101. If there are objections, the Court will consider them but may still approve the Settlements. You may appear at the hearing, but you are not required to do so. The hearing may be rescheduled without notice to the Class, so if you plan to attend, please periodically check the Settlements' website for any updates.

This Notice is only a summary. For more information and updates on the status of the lawsuit, please visit www.LiquidAluminumSulfate.com or call 1-866-217-4455.



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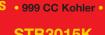
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NEW TECHNOLOGY SLATED FOR WEFTEC 2019

By Craig Mandli

EFTEC, the Water Environment Federation's annual Technical Exhibition and Conference, offers water and wastewater professionals from around the world exposure to the newest products, along with water-quality education and training. This year's event,

from Sept. 21 to 25 in Chicago, promises to show off some of the finest new products on the market for municipal and industrial water and wastewater professionals. Below is a preview of some of the newest products that will be highlighted at this year's show.

AdEdge Water Technologies ADIN CO2

The ADIN CO2 injection system from AdEdge Water Technologies is an alternative to other methods of alkalinity control and pH reduction. It's ideal for the reduction of alkalinity prior to primary treatment components for optimizing contaminant removal. The system uses carbon dioxide gas, which when released in water forms



carbonic acid — a weak acid that immediately reacts with alkalis to reduce pH. With the use of the included monitoring equipment and injector, the control panel can be used in several different configurations to reduce pH. The automatic systems use a pH probe downstream of the system to regulate the amount of carbon dioxide being injected into the water. 866-823-3343; www.adedgetech.com; Booth 1458.

ADS Environmental Services Blockage PREDICT

The **Blockage PREDICT** app, part of the cloudbased PRISM software from **ADS Environmental Services,** enables operators to see a developing sewer blockage weeks before it becomes an issue. The ECHO level monitor provides continuous remote-



site data. Communicating through the high reliability LTE CAT-M1 network to PRISM, it analyzes and recommends action. Operators benefit using actual, real time site conditions to drive, schedule and reduce cleaning up to 80% while gaining 24/7 safeguards against SSOs. ECHO is a second-generation level monitor packed with advancements. 800-633-7246; www.adsenv.com; Booth 2025.

Aerzen Rental

Aerzen Rental specializes in temporary oil-free blower and compressor solutions under 50 psig, providing a more efficient solution than renting plant air compressors. The company specializes in emergency response and long-term capital avoidance. It provides



packages engineered for aggressive rental environments with onboard variable-frequency drives, remote monitoring, and outdoor builds with sound-attenuating enclosures as standard. Rental units are available for immediate deployment in the event of a production failure or shortfall to operational leasing and contracting. 844-400-2379; www.aerzenrentalusa.com; Booth 862.

AllMax Software

AllMax Software combines software and service offerings to provide operations and maintenance solutions that make data management and reporting tasks easier and less time-consuming. Operator10 and Antero have been developed according



to client requests and the requirements of the industry. A comprehensive offering of technical services is offered in support of the software products. Software setup, data conversions and training are available, as well as custom report development. Annual technical support contracts offer users the ability to get help with troubleshooting and usage questions. Technical specialists are trained in water and wastewater concepts and to focus on client satisfaction. 800-670-1867; www.allmaxsoftware.com; Booth 841.

Analytical Technology Entech EchoSmart

Entech EchoSmart sludge blanket monitors from Analytical Technology take the guesswork out of blanket measurements in clarifiers, thickeners and anywhere an underwater interface measurement is needed. Smart sensor technology allows for wireless networks with up to 16 sensors, reducing the



per-tank price. In addition, the ability to remotely monitor the system via a cellular modem ensures support for even the most challenging processes. 800-959-0299; www.analyticaltechnology.com; Booth 3848.

Applied Felts hybrid liners

Applied Felts hybrid liners combine fiberglass reinforcement with traditional felt liner material to provide strong, robust liners. These hybrid liners perform and install in the same



manner as nonreinforced liners with the benefit of reduced thickness, delivering significant resin savings and ensuring a close fit and faster install. AquaCure RP, PS and PW fiberglass-reinforced liners provide physical and mechanical properties that meet or exceed ASTM and NSF 61 testing standards. Additionally, traditional felt liners come in a variety of coating options for polyurethane, polypropylene or polyethylene. **276-656-1904**; www.appliedfelts.com; Booth 2902.

Atlas Copco ZB 5-6 VSD+

ZB 5-6 VSD+ blowers from **Atlas Copco** help drastically reduce the electricity bill by implementing two important principles — maintaining the air-intake temperature to a minimum and ensuring minimal resistance to the air passing through each component. The big advantage of the component is a surface of the component.



tage of using magnetic bearing turbo technology is that no air is used from the system to operate the machine, making the machine independent from downstream conditions. The magnetic bearing design is a very strong, efficient technology that ensures safe, continuous operation, no matter the conditions. 866-546-3588; www.atlascopco.com; Booth 2816.

BDP Industries rotary drum thickener

The rotary drum thickener from **BDP Industries** has a long track record as a preferred way to thicken at water and wastewater treatment facilities. From the first drum in 1978, the company has been improving and refining the construction and per-



formance of the product line. Internally baffled thickening zones lead to higher solids capture and higher throughput capability, all with reduced polymer usage. A full stainless steel construction with all bearings located outside of the enclosure makes operations and maintenance activities simple and easy. 518-796-1440; www.bdpindustries.com; Booth 4434.

Blue-White Industries ProSeries-M MS-6 chemical feed flowmeter

The **ProSeries-M MS-6** chemical feed flowmeter from **Blue-White Industries** accurately measures output from a chemical metering and dosing pump. The design provides a wide flow range from 0.158 to 158.5 gph and has a low-pressure drop of less than 1 psi. The sensor can handle harsh and corrosive chemicals with wetted components constructed out of polyvinylidene difluoride and polyether ether ketone. In-line pipe fittings allow quick and easy installation



ketone. In-line pipe fittings allow quick and easy installation. 714-893-8529; www.blue-white.com; Booth 3425.

Boerger BLUEline Rotary Lobe Pump

Boerger BLUEline Rotary Lobe Pumps are a self-priming, valveless, positive displacement pumps used for the conveyance of viscous and abrasive materials. They are resistant to wear and provide pulsation-free operation. Operation is fully reversible, they have dry run capability and flow rates up



to an impressive 7,500 gpm. They are constructed with a maintenance-inplace design, allowing for all wetted parts to be easily replaced through the front cover without the removal of pipe or drive systems. The pump is suitable for difficult applications including biosolids, grease, sewage, scum, lime slurry, alum sludge, permeate and polymers. **612-435-7300**; www.boerger.com; Booth 1014.

Bright Technologies, Division of Sebright Products Inc., belt filter press

Bright Technologies, Division of Sebright Products Inc., offers belt filter presses that provide high performance in a compact, high-value



package. Complete belt filter press dewatering systems are skid or trailer mounted. The company designs and manufactures the skid equipment package for high throughput, low maintenance, superior cake solids and ease of operation. 800-253-0532; www.brightbeltpress.com; Booth 959.

CCI Pipeline Systems WrapidSeal Manhole Encapsulation System

The WrapidSeal Manhole Encapsulation System from CCI Pipeline Systems



consists of an engineered primer and a wraparound heat-shrinkable sleeve designed specifically to seal joints and prevent groundwater from entering a collections system. It is supplied in bulk rolls and consists of a cross-linked polyolefin backing, coated with an aggressive heat-activated adhesive. It can be utilized on both new construction and for rehabilitation of existing manholes. The chimney section of the manhole is where it performs particularly well, due to its ability to conform, seal, accommodate movement and provide structural integrity. 800-867-2772; www.ccipipe.com; Booth 512.

Centrisys/CNP CalPrex

CalPrex from **Centrisys/CNP** has a high rate of total phosphorus recovery from municipal biosolids. It alleviates more phosphorus-related issues and creates a greater quantity of fertilizer. In 2018, a pilot project demonstrated how efficiently it removed and recovered pre-



digestion phosphorus at Nine Springs Treatment Plant in Madison, Wisconsin. The Water Research Foundation oversaw the project and had additional participation from 10 organizations that reviewed and confirmed the project results. The pilot resulted in an 89% soluble phosphorus reduction. The recovered phosphorus, as brushite, was harvested and dried on site for a fertilizer study funded by the U.S. Department of Agriculture. **262-654-6006**; centrisys-cnp.com; Booths 7708, 7711.

Cretex Specialty Products LSS Internal Manhole Chimney Seal

LSS Internal Manhole Chimney Seal from Cretex Specialty Products is a mechanical seal installed on the frame and grade ring sections of new or existing sanitary sewer manholes. During wet weather, clearwater inflow enters manholes through deteriorated and broken frame chimney joints in



manholes. These seals eliminate and prevent manhole inflow, which has been proven to be a significant source of leakage in the collections system. It has a 50-year design life and is available in four widths, allowing complete chimney coverage of up to 24 vertical inches with a single seal. **800-345-3764**; www.cretexseals.com; Booth 521.

CUES OZIII

The **QZIII** lightweight, portable, high-definition wireless video inspection pole camera from **CUES** can be operated by one person using any tablet. It is designed to provide safe viewing in industrial or environmental areas with noman entry. Perform swift inspections and surveys of pipelines, wet wells, manholes, sewer treatment plants, steam generators, tanks, vessels and other areas that are difficult to reach. It can also be used to locate lateral services or to



identify blockages at manholes, access ports or other entry points without entering the line or structure. 800-327-7791; www.cuesinc.com; Booth 612.

(continued)





Duke's Root Control

Duke's Root Control has sewer root control down to a science. Tree root infiltration is preventable, but without the proper maintenance steps, it will destroy a collections system. Duke's prevents sanitary sewer overflows before they cause major havoc to systems and communities. Using Razorooter II — a diquat-



based herbicide registered by the EPA for controlling roots in sewer systems — Duke's guarantees to kill all the roots in every sewer treated and to eliminate mainline stoppages caused by live tree roots. 800-447-6687; www.dukes.com; Booth 2605.

Eagle Microsystems VF-100 Dry Chemical Feeder

The Eagle Microsystems VF-100 Dry Chemical Feeder is constructed of stainless steel and uses a rugged direct drive to ensure optimum performance and durability in harsh chemical feed environments. It can be optimized for any dry feed application with options like dust collectors, wetting cones, solution tanks, flow-pacing control, extension hoppers and a wide range of feed rates. With no external gears, pulleys, chains, belts or lubrications required, the unit is user-friendly



and low maintenance. 610-323-2250; www.eaglemicrosystems.com; Booth 1835.

Enviro-Care SAVI GVS Multi-Rake Perforated Plate Screen

The SAVI GVS Multi-Rake Perforated Plate Screen from Enviro-Care is a unique multirake design where the bars have been replaced by a stainless steel perforated plate to achieve higher debris capture. Multiple wipers remove the debris from the perforated plate and transport the screened material to discharge. Independent testing has proven that perforated plate screens have higher capture rates, which can be as high as 85% depending on design. It can be mounted in traditional channels at 75 degrees,



or at 90 degrees for deep, narrow channels and wet wells. The low-maintenance design makes it a suitable choice for remote locations. 815-636-8306; www.enviro-care.com; Booth 1417.

Environetics Defender Cover System

The Defender Cover System from Environetics stops algae growth. Clear span aluminum frames are covered with a reinforced geomembrane that blocks 100% of UV light so algae can't grow. The filter tanks at the Eldorado Hills Wastewater Treatment Plant grew an



enormous amount of algae, requiring constant cleaning and backwashing. Operations staff spent 6 hours a day, four days a week, cleaning algae from the filters. After installing the cover system, the algae stopped growing and the money saved paid for the cover system in less than two years. 815-838-8331; www.environeticsinc.com; Booth 1838

Envirosight Jetscan HD

The first-generation Jetscan HD video nozzle from Envirosight transformed sewer cleaning work, providing operators a simple way to assess pipe condition and document cleaning success. Now the nozzle is completely wireless and capable of streaming HD video footage straight to a tablet upon removal from a manhole via Wi-Fi or a USB connection.

This second generation provides new features for greater ease-of-use and efficiency, including tool-free sleds, wireless charging and an app-based tablet interface, making it easy to view and annotate footage and then upload it to WinCan Web. It is affordable enough to put on every cleaning truck, yet captures valuable HD video with a self-leveling, illuminated camera. 866-936-8476; www.envirosight.com; Booth 2352.

Flomatic Valves Automatic Control Valves

Automatic Control Valves from Flomatic Valves are in full compliance with the American Iron & Steel (AIS) provisions for affected Federal/State Revolving Fund projects. They are designed and built in compliance with AWWA C530 standards and their ductile iron bodies are NSF/ANSI 61 approved fusion boded epoxy coated. Valves are available in 1 1/4- through 36-inch sizes. 800-833-2040; www.flomatic.com; Booth 5252.



Flottweg Separation Technology Xelletor Series

The key to the performance of the Flottweg Separation Technology Xelletor Series decanter centrifuge is inside, in the heart of the machine, where the rotor and scroll have a unique design. Consumption of polymer flocculant



is significantly reduced because of an entirely new intake configuration. The results of numerous tests indicate that it can increase throughput by up to 15%, reduce the volume of biosolids by as much as 10% and save up to 20% in energy and polymer consumption. 859-448-2300; www.flottweg.com; Booth 3622.

Force Flow Drumm-Scale

The **Drumm-Scale** from **Force Flow** is a simple and reliable way to accurately monitor the amount of polymer fed from a day tank, and it enables accurate compliance with government-required documentation of chemical use. It helps maximize solids yield with minimal polymer use. The lowprofile Tuf-Coat steel platform permits easy on-



and off-loading of tanks without the need to pit-mount the scale. The unit is available with any of the company's indicators, including the economical SOLO G2, the advanced multichannel Wizard 4000 and the rugged Century hydraulic dial. 800-893-6723; www.forceflowscales.com; Booth 2621.

Franklin Miller DIMMINUTOR

The DIMMINUTOR from Franklin Miller provides automatic screening and grinding of liquid-borne solids with a straight-through open channel design. This unit reduces plastics, wood, vegetable matter, disposables and other oversized items to a fine particulate. It is designed for reliable operation and easy maintenance. With its cantilevered design, it needs no seals or bearings near the gritty channel floor. The unit's screen is stationary so it never wears against bottom grit. Each cutter is interchangeable and cutters can be removed or adjusted independently. The unit's seals and bearings are immersed in an oil bath for long life and low maintenance. 800-932-0599; www.franklinmiller.com; Booth 2602.



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Gardner Denver CycloBlower VHX

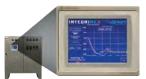
The CycloBlower VHX from Gardner Denver offers pressures up to 20 psi and flows up to 750 cfm. Its design integrates a variable-helix pitch to its screw design, increasing efficiency by generating faster internal compression. This allows the achievement of energy savings up to 35%



when compared to comparable-sized blower technologies. **866-428-4890**; www.gardnerdenver.com; Booth 2048.

Gorman-Rupp Integrinex Advanced

Gorman-Rupp's Integrinex Advanced lift station controls are custom-engineered to meet unique system requirements. Now, when equipped with FloSmart technology, the con-



trol system can detect a pump obstruction and run a cleaning cycle until the debris clears. Upon detection, the device initiates a cleaning operation without interfering with the operation of the pump station. When the cycle is complete, the pump is ready to return to normal operation. If the clog remains, the cleaning sequence repeats until the blockage is cleared. FloSmart helps maximize uptime while reducing maintenance costs. 419-755-1011; www.grpumps.com; Booth 1231.

Hach Claros Water Intelligence System

The Claros Water Intelligence System from Hach helps plant operators deal with changing regulations, unpredictable influent levels and instrument downtime. Without a clear picture of their water or data, operators face uncertainty about efficiency and compliance. Imagine the timesavings, cost reductions and peace of mind that a complete "water intelligence system" could provide. This system focuses on instrument, data and process management to help reduce uncertainty and increase operational confidence. 800-227-4224; www.hach.com/claros; Booth 1408.

Industrial & Environmental Concepts Clarifier Launder Cover

Clarifier Launder Covers from Industrial & Environmental Concepts are custom designed to work on most tank launders. They are designed to be economical and give operators access to the launder channel, and include a tensioning system that provides versatility to tank imperfections. The design is effective in keeping sunlight out and controlling algae. They also keep airborne debris such as leaves and dust from entering the channel. They can help reduce daily clarifier cleaning requirements. 952-829-0731; www.ieccovers.com; Booth 5448.



JDV Equipment Nozzle Mix System

The dual-zone **Nozzle Mix System** from **JDV Equipment** provides uniform mixing patterns that produce even distribution and a stable environment. It optimizes solids suspension and contact to promote efficiency in a wide range of applications. The system is designed with pumps installed outside the tanks and are typically chopper pumps or pumps incorporating in-line grinders. The high-velocity nozzles mounted inside the tank completely mix the tank contents. Applications include anaerobic digestion, biosolids storage, blending tanks, excess flow tanks, septage or leachate, anoxic zones, combined sewer overflow handling,

aerobic digestion, secondary treatment, and biosolids holding ponds. 973-366-6556; www.jdvequipment.com; Booth 3840.

Keller America Acculevel

The **Acculevel** from **Keller America** carries NSF 61 and 37



approvals for use in drinking-water applications. It provides 0.25% standard or 0.1% optional total error band accuracy, custom ranges up to 900 feet of water, custom cable lengths, dual outputs (one analog and one digital) and guaranteed lightning protection on 4-20mA models. It is manufactured in the U.S. with a typical lead time of three business days or less. 877-253-5537; www.kelleramerica.com; Booth 8306.

Komline-Sanderson Biosolids Drying System

Biosolids Drying Systems from Komline-Sanderson are capable of handling in excess of 1,000 tons of wet cake per day. Excess heat from combustion engines or turbines can be used to heat thermal fluid or produce steam. The dryer's shaft, hollow paddles and trough are all heated. The robust design and low speed with minimal rotating parts result in reduced maintenance costs. Indirect drying using the airtight dryer results in minimal off-gas volume, which allows simplified odor control systems and safe operation resulting in reduced disposal costs for the beneficial reuse of biosolids as fertilizer and green fuel. 800-225-5457; www.komline.com; Booth 2231.



Lovibond Tintometer PTV Series process turbidimeters

The PTV Series from Lovibond Tintometer is optimized for monitoring turbidity of filter effluent in a regulatory environment. The instruments focus on simplifying an operators' workflow without reducing accuracy. The user interface eliminates the need for a traditional controller and delivers meaningful data directly to the operators. The bubble exclusion system



delivers ultrastable measurements without creating a receptacle for catching sediment. Without using desiccants, the optical design has eliminated the chance for condensation. With an optimal flow rate of 40 to 120 mL per minute, over 1 million gallons of water is saved over the life of the instrument. 941-756-6410; www.lovibond.com; Booth 5212.

MaxLiner USA felt liners

MaxLiner USA's felt liners are specifically developed for optimal results in a variety of applications and pipe configurations. Max FLEX 4D provides ease of inversion and a close fit in 4-to 6-inch transitions (while maintaining a thickness of 3 mm) and a specifically designed stitched seam and taped seam is capable of negotiating



bends up to 90 degrees with minimal wrinkling. It is a nonwoven needle-punched polyethylene felt liner with an impermeable polyurethane coating. Max CalTube – HF is an ultraflexible calibration tube joined by a high-frequency welded overlap seam that, once pressurized inside the liner, inverts and presses tight against the host pipe during installation and cure. 877-426-5948; www.maxlinerusa.com; Booth 2902.

Myron L Co. 900 Series Monitor/Controller

The **900 Series Monitor/Controller** from **Myron L Co.** combines flexibility, accuracy and reliability. Its 3.5-inch, resistive, touch-screen and intu-

2019 WEFTEC Product Preview

itive graphical user interface make it simple to use. Measurement capabilities include conductivity, resistivity, salinity, TDS, pH, ORP, temperature, mV, flow, and % Rejection. It includes a 4-20 mA input and a variety of outputs, including 0-10 volt DC recorder output, relay output, alarm output, and optional outputs for 4-20 mA, RS-485, two additional relays, and an additional



alarm output. 760-438-2021; www.myronl.com; Booth 8327.

Penn Valley Pump Double Disc Pumps

A noncaptive, free-disc design in **Penn Valley** Pump's Double Disc Pumps minimizes friction, reduces repairs and makes clogs almost nonexistent. The sealless, oilless and glandless pumps mean less wear for longer life. They combine the performance features of a positive displacement pump and the principle of induced flow to provide superior versatility in fluids handling. The pump uses a principle



of operation where the discs perform the duties of both diaphragm and valve, providing a double-acting, nonclogging pumping action. The pumps handle viscous and abrasive materials, run dry without damage and can be maintained in place. 215-343-8750; www.pennvalleypump.com; Booth 4631.

REXA Electraulic Actuators

REXA Electraulic Actuators are custom-designed to eliminate problems related to controlling valve and gate applications. They offer superior modulating control for prolonged periods of time without needing maintenance, reducing cost of ownership significantly. With no design limitations and customized solutions, they can help handle your most demanding applica-



tions in the worst environments. Free up your valuable time, effort and capital with a retrofit of those valve or gate applications that continuously require attention. 508-584-1199; www.rexa.com; Booth 4137.

Robuschi USA Robox Screw blower package

The Robuschi USA Robox Screw blower package offers pressures up to 36 psi and flows up to 5,625 cfm. The efficient rotary screw blower offers energy savings of up to 30% when compared to previous blower technologies. The package offers the widest efficient turndown capability in flow to save energy. All enclosed packages come standard with the AirSmart



G2 controller. This offers 24-hour monitoring and provides flexible data output via Ethernet or RS232 port. 866-428-4890; www.gardnerdenver.com; Booth 2048.

Schwing Bioset Struvite and Phosphorus Recovery Technology

At plants utilizing anaerobic digestion, struvite commonly forms and creates issues with pipes clogging and equipment being damaged as a result of scaling. Tanks also accumulate struvite, which require periodic removal and additional expenses. Schwing Bioset's nutrient-removal system recovers orthophosphate and ammonia nitrogen from wastewater while offering benefits to the treatment plant. This controlled struvite formation sig-



nificantly reduces phosphorus loads within the plant and also prevents unwanted scaling and accumulations while creating a valuable end product. The phosphorus forms struvite that can be marketed/sold for beneficial reuse, thus keeping excess phosphorus out of the local waterways. 715-247-3433; www.schwingbioset.com; Booth 2307.

SmartCover Systems SubSonic

The SubSonic dual sensor suite of wastewater technology solutions from SmartCover Systems combines the accuracy of ultrasonic with the expanse of a pressure sensor providing "full dynamic range" of manholes, from the bottom of the channel to the cover. Water level patterns are detected from the outset and continue beyond when the ultrasonic sensor becomes submerged. The sealed submersion sensor is virtually maintenance-free, issuing alarms to triage manholes approaching overflow levels to prevent costly SSOs. No confined entry required, which is advantageous when monitoring I&I during heavy rainfall, and Iridium satellite communications makes it impervious to cell outages. 760-291-1980; www.smartcoversystems.com; Booth 2204.



SUEZ Water Technologies & Solutions LEAPmbr

The **LEAPmbr** membrane bioreactor from **SUEZ** Water Technologies & Solutions uses a ZeeWeed membrane while incorporating significant innovations to meet your wastewater treatment challenges. The Zee-Weed membrane is tested to boost productivity 15%, while the unit's flexible design reduces the membrane bioreactor footprint by 20%, saving on construction costs. It simplifies the design by reducing membrane aeration equipment and controls by 50% and helps reduce operating costs with a 30% energy savings.



866-439-2837; www.suezwatertechnologies.com; Booth 2302.

Sulzer Pumps Solutions HST turbocompressor

The HST turbocompressor from Sulzer Pumps Solutions has an advanced design with digitally controlled magnetic bearing technology and an efficient high-speed motor driven through a built-in frequency converter. It has no mechanical wearing parts or lubricants requiring minimal maintenance. This is made possible by an electronically controlled



magnetic bearing technology, which levitates the integrated rotor/shaft/ impeller single-piece assembly along the self-diagnostic features of the active magnetic bearing controller. The result is a compressor with no performance deterioration over time and no need for scheduled maintenance. They are widely used in wastewater treatment plants and in low-pressure industrial processes. 203-238-2700; www.sulzer.com; Booth 2012.

Superior Signal smoke generators

Smoke generators from Superior Signal provide the most cost-effective method to find sources of surface inflow causing wet-weather sanitary sewer overflows. Classic Smoke Candles, Smoke Fluid Systems and Smoke Blowers are engineered specifically for smoke testing. Smoke Candles generate the most visible smoke to detect more faults at a longer distance available in sizes



to meet any need, from 30 to 500,000 cubic feet. Smoke Fluid Systems have an insulated heating chamber with an injector to maximize dry smoke output producing quality, liquid-based smoke. 800-945-8378; www.superiorsignal.com; Booth 2631.

Vac-Con Recycler

The **Vac-Con Recycler** is built from the Vac-Con combination machine integrated with a recycling system. The recycling components include a two-stage water filtration system with stainless steel first stage filter for removal of large particulate.



The second stage filter is self-cleaning, and features a high-pressure backflush at 2,000 psi. It offers water flows of 50 to 80 gpm. Water pressure can be activated or deactivated regardless of system RPM due to a hydraulic control located at the control panel. During recycling, water is used from the debris tank directly and does not enter the freshwater system. The debris tank is offered in an 11-, 12- or 16-yard option. Freshwater capacity is offered up to 1,000 gallons. 904-284-4200; www.vac-con.com; Booth 5126.

Vaughan Chopper Pumps

Vaughan Chopper Pumps deliver performance in the toughest applications. With flushable wipes clogging sewer systems across the country, the pumps easily handle difficult solids like disposable pads, wipes, duster cloths and diapers. The Conditioning Pump and self-priming Chopper Pump can help keep the water moving. 888-249-2467; www.chopperpumps.com; Booth 1017.



The **VEGAPULS WL S 61** from **VEGA Americas** is a suitable sensor for level measurement in water processing, in pump stations and overflow basins. Its flood-proof IP68 housing ensures a maintenance-free



continuous operation. It includes integrated Bluetooth for wireless communication via smartphone, tablet or personal computer. Live demonstrations will showcase just how flexible the company's radar sensors are, including a weir demonstration, common in combined sewer overflows. 800-367-5383; www.vega.com; Booth 8543.

YSI, a Xylem brand, Alyza PO4

The Alyza PO4 wet-chemistry analyzer for wastewater process monitoring and control from YSI, a Xylem brand, continuously measures orthophosphate, is available as a single or dual channel and features the MultiPort, a mixing valve that significantly reduces reagent consumption and maintenance requirements — lowering the overall cost of reliable data. 937-767-7241; www.ysi.com; Booth 1248. ◆





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Product Spotlight

QuickLok drum will speed up your CIPP install

By Craig Mandli

uring a CIPP install, once the liner is wet-out, the technician typically needs to act quickly to get it installed before it cures. That means efficient installation equipment is crucial.

HammerHead Trenchless QuickLok inversion drums were created to improve upon the inversion drum design by adding timesaving features, including a QuickLok door system that locks down in seconds using a single lever instead of having to tighten multiple bolt-downs. The inversion drums also feature other timesavers like improved maneuverability and an economical drum nozzle system that uses fewer nozzles to cover the entire 2- to 8-inch installation range.

"The speed of that QuickLok door is really the key," says Joe Walsh, technical services coordinator for HammerHead Trenchless. "When you are working with CIPP, you are literally on a stopwatch. Anywhere you can save time is critical."

According to Walsh, drum design has not changed much since CIPP's introduction. However, the QuickLok door system not only improves lockdown reliability, but also saves time. Instead of multiple bolt-downs, the technician just presses a simple lever to get a secure, positive latch every

QuickLok inversion drums are lightweight, allowing users to easily maneuver the unit on the job site. They have a removable spindle wheel



that can be attached to either side of the drum and multipositional drum rotation to accommodate ever-changing job conditions. There are three window ports including windows on each side, allowing the user to see inside the inversion drum from any angle.

The unit's lightweight, aluminum nozzles are specially coated to increase durability and reduce friction, an important benefit while inverting a liner. The nozzle system uses 45- and 90-degree adapters to cover that entire span of applications with just six nozzles. The adapters can also be used with existing nozzles from other systems.

The drum can handle ambient, hot water, steam and Bluelight LEDcuring applications. A high-pressure rating of 25 psi provides confidence when inverting through long runs and difficult bends. According to Walsh, the feedback on the unit has been promising so far.

"Our contractors are ecstatic about this new drum," he says. "They love the quick door system and the versatility of the system as a whole. Saving just that little bit of time has taken some of the stress away." 800-331-6653; www.hammerheadtrenchless.com.





Vac-Con Recycler truck-mounted combination machine

The Vac-Con Recycler's recycling components include a two-stage water filtration system with a stainless steel first-stage filter for removal of large particulate. The second-stage filter is self-cleaning and features a high-pressure backflush at 2,000 psi. It has water flows of 50 to 80 gpm, and water pressure can be activated or deactivated regardless of system revolutions per minute, due to a hydraulic control located at the control panel. The recycling system operates with freshwater and recycled water. During recycling, water is used from the debris tank directly and does not enter the freshwater system. Freshwater and recycled water are completely separated and isolated from one another. 904-284-4200; www.vac-con.com.



Water Cannon Inc. wet sandblasting kit

The wet sandblasting kit from Water Cannon Inc. - MWBE is designed to remove unwanted surface contamination such as rust, scale, loose paint, barnacles and debris. The sand and high-pressure water work together using venturi siphon technology to more safely clean metals, concrete and other similar surfaces. The kit quick-connects to the end of a commercial pressure washer wand and works on 3,000 to 6,000 psi systems. It automatically draws sand through a 26-foot, reinforced, lightweight feed hose using an engineered self-venting pickup tube. The venturi siphon technology eliminates the need for an air-feed system or other heavy and bulky equipment. 800-333-9274; www.watercannon.com.



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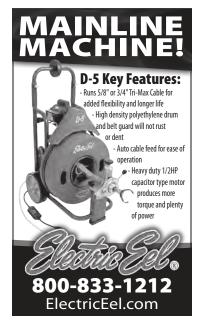
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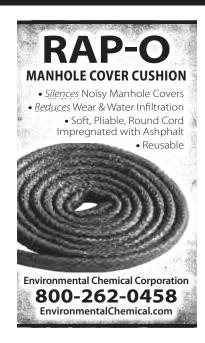
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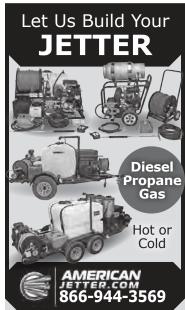






















WORTH NOTING

PEOPLE/AWARDS

Laura Christensen was hired as district administrator for the Fillmore County (Minnesota) Soil and Water Conservation District, whose areas of involvement include stormwater management.

The Clermont County Soil and Water District, the Clermont Office of Environmental Quality and the U.S. Environmental Protection Agency Office of Research and Development were named Government Stormwater Project of the Year at the 2019 Ohio Stormwater Conference. The project, funded by a U.S. Department of Agriculture Conservation Innovation Grant, involved the installation of an urban stormwater detention basin.

Misty's Dance Unlimited of Onalaska, Wisconsin, received a Soak It Up! Award from the La Crosse Urban Stormwater Group. Virtually no runoff from the business' 16,800-square-foot property goes to public storm drains or directly to the area's waterways. All water that falls on the building's roof flows into a simple piping system and then to one of three rain gardens. Proper grading moves rain and snowmelt from the parking lot to the same low gardens, where the runoff soaks through a special soil mixture to naturally filter out pollutants.

The Martinsburg (West Virginia) Veterans Affairs Medical Center received the Best Urban BMP in the Bay Award for Most Sustainable Facility by the Chesapeake Stormwater Network. The center was honored for its community outreach and staff-education efforts, as well as its innovative approach to incorporating stormwater management into the existing and proposed green space on campus.



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GapVax, Inc., a nationally recognized manufacturing business, is seeking a talented, highly motivated individual to fill a full-time Sales Position in the Midwest (lowa based preferred) region. GapVax is the leading manufacturer of industrial and municipal vacuum units and hydroexcavation units in the United States. We provide the most reliable, comprehensive, and efficient mobile vacuum units in the industrial and municipal markets. Specifications of the position are listed on our website, www.gapvax. com, click on the Now Hiring link in the left hand column. Send resumes to or betty@ gapvax.com or 575 Central Avenue, Johnstown, PA 15902. (MBM)

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The Town of Collierville received an Excellence in Stormwater Management Award from the Tennessee Municipal League.

The American Academy of Water Resources Engineers honored Kay Whitlock, vice president of Christopher B. Burke Engineering, with a Service to the Academy Award. She was honored for "her indelible contributions to the AAWRE, championing post-license board certification and advancing the practice in water resources engineering." Managing stormwater projects is among her responsibilities.

Hillsboro City Administrator Larry Paine received the 2019 Edgar P. Schowalter Award from Kansas Municipal Utilities, which is involved in stormwater management.

LEARNING OPPORTUNITIES

Oklahoma

The American Water Works Association is offering an Effective Utility Management seminar on Oct. 3-4 in Tulsa, Oklahoma. Visit www.awwa.org.

Webinars

The American Public Works Association is offering:

- Oct. 3 Preparing for Implementation of Automated/Connected Vehicles.
- Nov. 21 Facility Maintenance Efficiency Strategies. Visit www.apwa.net. ◆

CALENDAR

American Public Works Association Public Works Expo (PWX), Washington State Convention Center, Seattle. Visit www.apwa.net.

Sept. 9-11

National Rural Water Association Water Pro Conference, Nashville, Tennessee. Visit www.nrwa.org.

Sept. 21-25

Water Environment Federation Annual Technical Exhibition and Conference, Mc-Cormick Place, Chicago. Visit www.weftec.org.

American Society of Civil Engineers Annual Conference, Miami. Visit www.asce.org.

AWWA Water Infrastructure Conference & Exposition, Hyatt Regency at The Arch hotel, St. Louis. Visit www.awwa.org.

Nov. 3-7

American Water Resources Association Annual Water Resources Conference. Sheraton Hotel, Salt Lake City. Visit www.awra.org.

March 23-26

American Water Resources Association Geospatial Water Technology Conference, DoubleTree by Hilton, Austin, Texas. Visit www.awra.org.

Center for Watershed Protection National Watershed and Stormwater Conference, Renaissance Austin Hotel, Austin, Texas. Visit www.cwp.org.

May 19-22

American Public Works Association North American Snow Conference, Salt Palace Convention Center, Salt Lake City. Visit www.apwa.net.

July 12-15

American Society of Agricultural and Biological Engineers Annual International Meeting, CHI Health Center, Omaha, Nebraska. Visit www.asabe.org.

Municipal Sewer & Water invites your national, state or local association to post notices and news items in this column. Send contributions to editor@mswmag.com.



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